# For Clueless Consumers, Can Records Improve Data Quality?

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#### **Overview**

- How EIA uses records differently. Why?
- Benefits and challenges of maximal records use
- Enhancing value and utility of data from records
- Conclusions, recommendations and future work



### EIA Uses Energy Bills in its Residential Energy Consumption Survey (RECS)

### Design Features of RECS:

- Purpose: Identify factors driving U.S. energy demand
- Cross-sectional, quadrennial study conducted under CIPSEA 2002
- Mode: in-person interviews of ≈ 5,000 households\*
- Sample Population: No oversampling of special groups
- Interview length ≈ 45 minutes (higher in 2009)
- Response rate ≈ 80 percent



<sup>\*</sup> RECS 2009 will interview about 15,000 households

# Three principal methods we <u>could</u> use to collect energy data at the household level

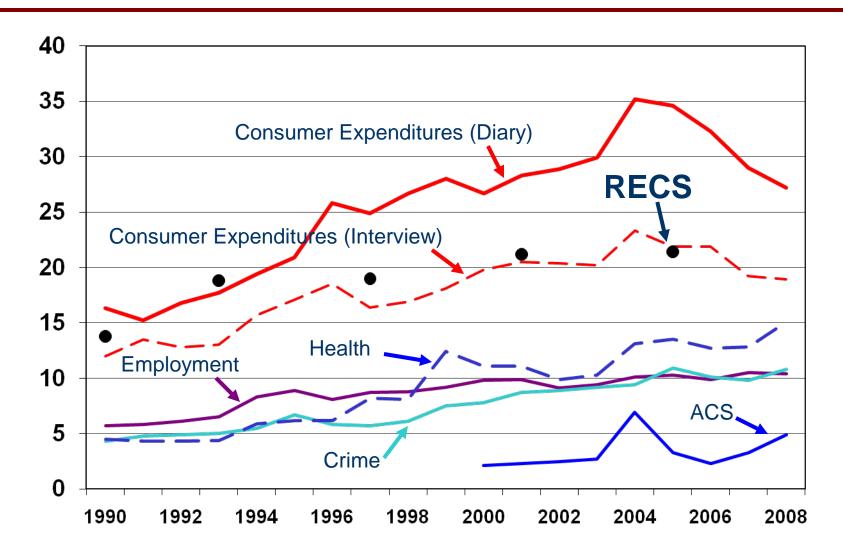
- 1. Have respondents use recall or rely on their bills in survey interviews (similar to American Housing Survey)
- 2. Scan/copy respondents' bills and synthesize whatever data we capture from them
- 3. Conduct two phase data collection (current strategy)— have energy companies report these data *FOR* respondents in a follow-on survey ("RECS Phase II")



#### Option 1: Rely on respondents to use memory and records?

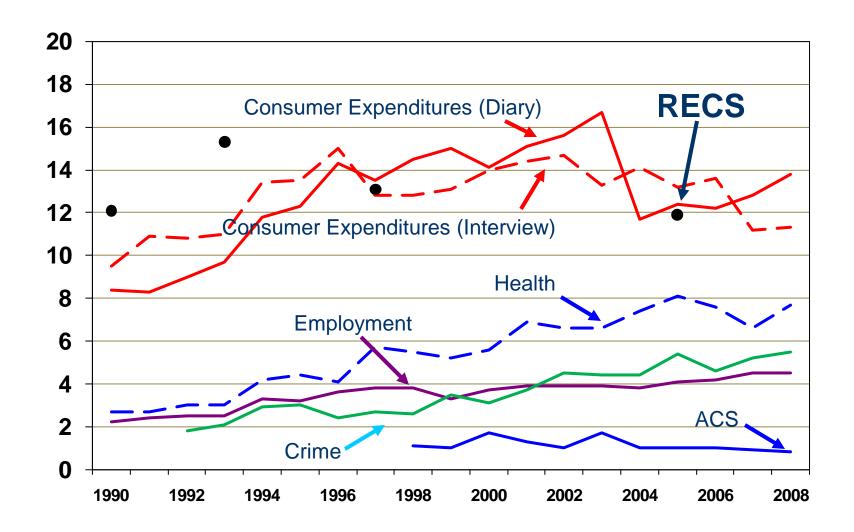


# RECS' <u>nonresponse rates</u> higher than federal household surveys with similar burden





# RECS' <u>refusal rates</u> about double the rate in comparable federal surveys





# Having respondents use records in the RECS interview would reduce overall data quality

- Interview length and burden would increase, affecting effort and response quality across the interview
- Unit nonresponse would increase further
  - A quadrennial survey done under contract uses many more novice interviewers; typically, they have more difficulty encouraging survey participation and effort



#### Features of Energy Bills call for some expertise

#### Bills show--

- Special charges that don't apply to RECS
- Varying names for charges that are included
- Multiple bills within a bill
- Adjustments to previous/current charges in current bill
- Having two non-experts (interviewer and respondent) use complex bills would decrease response accuracy

Using bills requires higher levels of functional literacy and cognitive ability to extract and record requested information onto a standardized form



### Respondent limitations and data quality drive our data collection choice

- Reference period is too long for self reports (12-16 mos.)
- Energy bills are too complex for respondents to use
  - Most attend to amount due and ignore consumption information
- Respondents don't understand bill content (Payne, 2000)
  - Efforts to improve bill comprehension are mixed even for savvier respondents (Payne, 1996)
- Less and less interaction with bills and payment
  - Electronic delivery of energy bills: less use of bills and encoding
  - More automatic bill payments: limited knowledge of bill content

The quality of self records-use and self-reports varies. Comprehension, capacity for recall is limited when not encoded. The structure of response error changes.



### **Option 2: Use respondent records alone?**

- In this study we have scanned copies of bills
- Why not rely on them entirely?



### Bill content varies, is "incomplete" and limits use for annual estimation

Account History * n=28	Frequency	Percent
No account history on entire bill	8	29%
Table of current month to previous year	6	21%
Table of current to previous month, year	2	7%
Consumption amount per month (12 mos.)	1	3%
Bar graphs ONLY (12-14 mos.)	8	28%
Bar graphs AND table data (13 mos.)	2	7%
Two bar graphs for past 13 months – consumption and effective generation	1	3%

<sup>\*</sup> Sampled 113 cases with 137 respondent bills. Only 28 were complete bills.



### We see a high rate of missing bills

Of about 4400 household interviews in RECS 2005...

- 2,794 respondents said they had an electric bill on hand
- 1,525 said they had a natural gas bill on hand
- But only 2,014 sample cases had at least one scanned energy bill from the interview

We will not impute half of our key estimates!



# Option 3: Have energy companies report for sampled households



#### RECS collects data directly from energy suppliers: How?

- 1. Collect physical bills from household respondents
  - Examples of respondent bills by fuel are scanned into laptop
- 2. Identify their energy suppliers and contact info
  - Although interviewers enter supplier contact info and account numbers into Blaise, scanned bills can be used to validate this information and to compare against supplier-reported data
- 3. Collect billing data directly from their energy suppliers
  - We contact all energy suppliers for all interviewed households
  - Primary mode is a standardized paper questionnaire

Why does the supplier survey "work"?

**Supplier reporting is mandatory** 



## RECS makes minimal use of respondents' knowledge, why?

- RECS produces estimates of <u>annual</u> energy consumption and expenditures
  - Respondents do NOT/cannot report these data even with records
  - Few bills and respondents provide data for the entire reference period, a year
- Lessens burden to household respondents
  - Only need provide one energy bill for each fuel type (e.g., an electricity bill, a natural gas bill, etc.)
- With the bills and reported supplier names, item response and coverage increase dramatically



#### Using account records alters error structure in our favor

- Virtually no nonsampling error
- Little or no contribution to main survey unit nonresponse
- Supplier-level response is very high
  - Nonresponse would be clustered and affect a large area
  - In rare cases, household records cannot be found
- (Re)coding error possible, but more systematic and easier to detect and address than householder error
- Much less imputation necessary for key estimates



#### **Challenges to Using Data from Energy Companies**

- 1. Linking customer data to household is tricky
- Primarily use address matching, but suppliers may need names or account numbers, too
- About 17 percent of name(s) on Authorization Forms do not match name(s) on bills
- Account numbers are difficult to record and use accurately-- vary in length (4-19 digits) and formatting is idiosyncratic



### **Challenges (cont.)**

- 2. Extends data collection period (two serial phases)
- 3. Maintaining response rates across two phase surveys
- 4. There is no standardized record format across suppliers
- Numerous and varying terms for fees and surcharges (80 different terms in sample of 137 records)
- Record keeping practices and ability to respond vary considerably between smaller bulk fuel suppliers and large utilities



### Sustaining records use is a moving target

- Company 'ownership' of records is changing, now includes 3<sup>rd</sup> parties. Beyond EIA's mandatory reach?
- Confusion over precedence of federal laws, state laws, and company promises to consumers is common
- Changes in billing systems, maintenance, and access affect nature of supplier respondent tasks and burden



#### **Getting more out of records**

- Increase analytic value
  - Edit and impute data for data's 'natural' reference period, usually billing periods, to understand householders' consumption response to changes in weather, prices, and other factors
  - Produce estimates for calendar month to align with other economic data series
- Increase access
  - Share more data for statistical purposes under CIPSEA 2002
- Increase utility of one 'round' of a survey
  - Collect more monthly billing data to extend the data stream beyond reference period,
  - Produce inter-survey estimates and fill out the time series for key estimates



#### **Conclusions**

- Using data producers (energy suppliers) reduces household burden, unit and item nonresponse for key estimates
- Burden on commercial entities increases
- Extends data collection schedule but improved data quality is worth it
- Using supplier data shifts Agency's effort to editing, modeling, imputation, estimation -- more complex, but interesting and valuable to overall mission



#### **Future Work**

- Investigate data retrieval processes to understand how records are produced, tabulated and align with survey objectives
- Use findings to attempt some standardization for bulk of electronic data capture
- Understand the impact on data providers of requesting large numbers of customer records over long periods
- Make fuller use of natural granularity of records to model and forecast usage patterns and sharpen key estimates



#### For more information

U.S. Energy Information Administration home page

www.eia.gov

**RECS Program** 

http://www.eia.doe.gov/emeu/recs/contents.html

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