# Augusta–Aiken, GA–SC National Compensation Survey Private Industry March 2009



U.S. Department of Labor U.S. Bureau of Labor Statistics June 2009

This summary provides results of a March 2009 survey of occupational pay in the Augusta–Aiken, GA–SC, Metropolitan Statistical Area (MSA). The MSA includes Columbia, McDuffie, and Richmond Counties, GA; and Aiken and Edgefield Counties, SC. Tabulations in this publication are limited to private industry; data were not collected for State and local government.

Data shown in this summary were collected as part of the Bureau of Labor Statistics (BLS) National Compensation Survey (NCS). The NCS provides comprehensive measures of occupational earnings, compensation cost trends, benefit incidence, and detailed plan provisions. This summary is limited to data on occupational wages and salaries.

The NCS is transitioning to a new sample of areas; at the same time, some areas, including Augusta–Aiken, are being phased out of the sample.

Table 1 presents mean hourly earnings data by work level for occupational major groups and for detailed occupations. Work level is a ranking based on knowledge, job controls and complexity, contacts, and physical environment. Separate data are also shown for full-time and parttime workers.

Table 2 presents hourly wage percentiles that describe the distribution of hourly earnings for individual workers within each published occupation. Data are provided for the 10th, 25th, 50th, 75th, and 90th percentiles for detailed occupations.

Table 3 presents mean and median hourly, weekly, and annual earnings, and the associated hours, for major occupational groups and detailed occupations for full-time workers. The survey could not have been conducted without the cooperation of the many private establishments that provided pay data included in this summary. The Bureau thanks these respondents for their cooperation. Field economists of the Bureau of Labor Statistics collected and reviewed the survey data. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and prepared the survey for publication.

#### Where to find more information

The data contained in this summary are available at **http://www.bls.gov/ncs/ocs/compub.htm**, the BLS Internet site. Data are presented in a Portable Document Format (PDF) file, and in an ASCII file containing the published table formats.

For additional information regarding this survey, including a list of occupational classifications, please contact any BLS regional office at the address and telephone number listed on the back cover of this summary. You may also write to the Bureau of Labor Statistics at: Division of Compensation Data Analysis and Planning, 2 Massachusetts Avenue, NE., Room 4175, Washington, DC 20212– 0001, telephone (202) 691–6199, or send an e-mail to **NCSinfo@bls.gov**.

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Table 1. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Augusta-Aiken, GA-SC, March 2009

	Total		Full-time workers		Part-time workers		
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	
All workers	\$21.35	7.8	\$22.23	7.7	\$11.61	16.0	
Management occupations	39.92	19.1	39.92	19.1	_	_	
Not able to be leveled	37.80	19.6	37.80	19.6	-	-	
Healthcare practitioner and technical occupations	26.81	7.0	26.66	8.2	28.00	11.9	
Level 7	27.29	5.2	27.06	5.9	-	-	
Registered nurses	28.67	5.5	28.11	5.5	-	-	
Healthcare support occupations	12.18	28.0	12.20	28.2	-	-	
Food preparation and serving related occupations	7.13	9.7	7.66	19.6	_	-	
Sales and related occupations	12.99	16.3	14.16	16.6	8.27	9.2	
Level 3	10.34	11.1	_	-	_	_	
Retail sales workers	10.04	6.6	10.68	7.8	8.32	10.5	
Level 3	10.66	12.2	_	_	_	_	
Cashiers, all workers	8.68	1.3	8.68	2.3	_	_	
Cashiers	8.68	1.3	8.68	2.3	_	_	
Retail salespersons	11.24	10.8	13.24	14.3	8.22	12.2	
Level 3	11.13	10.4	-	-	-	-	
Office and administrative support occupations	12.94	4.2	12.90	4.5	13.23	9.2	
Level 2	10.92	9.9	11.09	12.2	-	-	
Level 3	13.12	4.6	13.34	5.1	_	_	
Level 4	14.17	5.8	13.37	5.7	_	_	
Financial clerks	13.03	10.5	-	-	-	-	
Construction and extraction occupations	21.51	19.4	21.51	19.4	-	-	
Installation, maintenance, and repair occupations	19.12	8.8	19.12	8.8	_	_	
Level 5	18.28	4.5	18.28	4.5	_	_	
Level 7	28.73	1.3	28.73	1.3	_	_	
Industrial machinery installation, repair, and maintenance	20110		20.10				
workers	21.56	11.5	21.56	11.5	-	-	
Production occupations	18.00	12.7	18.00	12.7	_	_	
Level 2	13.30	16.6	13.30	16.6	_	_	
Level 3	13.55	4.7	13.55	4.7	_	_	
Level 4	13.75	7.7	13.75	7.7	_	_	
Level 5	23.54	8.9	23.54	8.9	_	-	
Miscellaneous production workers	20.79	15.2	20.79	15.2	-	-	
Helpersproduction workers	14.23	2.2	14.23	2.2	-	-	
Transportation and material moving occupations	14.29	7.9	14.31	7.8	_	_	
Level 3	14.70	11.8	14.70	11.8	_	_	
Level 4	16.65	3.7	16.65	3.7	_	_	
Driver/sales workers and truck drivers	14.96	10.8	14.96	10.8	_	-	
Truck drivers, heavy and tractor-trailer	13.19	1.6	13.19	1.6	-	-	
Industrial truck and tractor operators	15.55	9.0	15.55	9.0	-	-	
Laborers and material movers, hand	12.29	10.3	12.32	10.2	-	-	
Packers and packagers, hand	12.64	10.0	12.64	10.0	-	-	

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule. <sup>3</sup> Each occupation for which data are collected in an establishment is

evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the

occupation's rank within each factor. The points are summed to determine the

overall level of the occupation. See appendix A for more information. <sup>4</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information. <sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Occupation <sup>2</sup>	10	25	Median 50	75	90
All workers	\$8.00	\$11.28	\$16.92	\$30.00	\$39.14
Management occupations	24.14	24.14	31.15	57.60	65.10
Healthcare practitioner and technical occupations Registered nurses	17.37 20.00	21.43 24.97	27.75 28.44	30.00 32.00	33.50 40.05
Healthcare support occupations	6.55	8.16	9.40	17.25	17.25
Food preparation and serving related occupations	3.65	5.92	6.55	8.89	10.00
Sales and related occupations Retail sales workers Cashiers, all workers Cashiers Retail salespersons	7.03 7.03 7.00 7.00 7.03	8.09 7.80 7.50 7.50 8.15	10.40 9.00 8.09 8.09 10.00	16.00 11.00 9.20 9.20 12.99	22.00 13.62 11.10 11.10 16.00
Office and administrative support occupations Financial clerks	8.14 10.13	11.00 10.25	13.28 11.00	14.81 16.50	16.92 18.28
Construction and extraction occupations	12.98	16.00	25.56	25.56	25.56
Installation, maintenance, and repair occupations Industrial machinery installation, repair, and maintenance	9.12	12.36	17.51	25.34	30.54
workers	13.07	17.06	21.81	26.44	30.54
Production occupations Miscellaneous production workers Helpersproduction workers	11.00 11.05 10.68	12.49 14.60 11.05	15.77 23.35 14.60	27.00 27.00 16.80	27.00 27.00 18.12
Transportation and material moving occupations Driver/sales workers and truck drivers Truck drivers, heavy and tractor-trailer Industrial truck and tractor operators Laborers and material movers, hand Packers and packagers, hand	9.10 11.25 11.25 11.94 8.00 8.69	11.92 12.25 11.75 12.11 9.08 9.10	13.82 13.82 12.44 14.67 12.85 12.85	16.00 17.29 13.82 16.23 14.09 13.87	22.11 22.11 16.00 22.54 16.00 15.54

#### Table 2. Private industry workers: Hourly wage percentiles<sup>1</sup>, Augusta-Aiken, GA-SC, March 2009

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.  $^2$  Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 3. Full-time <sup>1</sup>	private industry workers: Mean and median hourly, weekly, and annual earnings and mean
weekly and annua	al hours, Augusta-Aiken, GA-SC, March 2009

	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>			
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours	
All workers	\$22.23	\$17.52	\$882	\$701	39.7	\$45,787	\$36,442	2,060	
Management occupations	39.92	31.15	1,614	1,246	40.4	83,865	64,790	2,101	
Healthcare practitioner and technical occupations Registered nurses Healthcare support occupations	26.66 28.11 12.20	28.06 28.11 9.25	1,057 1,096 470	1,110 1,110 360	39.6 39.0 38.5	54,952 56,984 24,425	57,720 57,720 18,741	2,061 2,027 2,001	
Food preparation and serving related occupations	7.66	5.92	273	201	35.7	14,215	10,468	1,855	
Sales and related occupations Retail sales workers Cashiers, all workers Cashiers Retail salespersons	14.16 10.68 8.68 8.68 13.24	12.47 9.15 8.09 8.09 12.29	576 425 347 347 523	492 360 324 324 486	40.7 39.8 40.0 40.0 39.5	29,968 22,105 18,062 18,062 27,219	25,605 18,720 16,827 16,827 25,293	2,116 2,070 2,080 2,080 2,056	
Office and administrative support occupations	12.90	13.28	515	531	39.9	26,787	27,627	2,077	
Construction and extraction occupations	21.51	25.56	860	1,022	40.0	44,742	53,165	2,080	
Installation, maintenance, and repair occupations Industrial machinery installation,	19.12	17.51	763	700	39.9	39,674	36,421	2,075	
repair, and maintenance workers Production occupations Miscellaneous production workers Helpersproduction workers	21.56 18.00 20.79 14.23	21.81 15.77 23.35 14.60	855 718 830 564	872 631 934 584	39.7 39.9 39.9 39.6	44,460 37,360 43,170 29,333	45,359 32,802 48,568 30,368	2,063 2,075 2,076 2,061	
Transportation and material moving occupations Driver/sales workers and truck drivers Truck drivers, heavy and	14.31 14.96	13.82 13.82	572 598	553 553	40.0 40.0	29,763 31,109	28,737 28,737	2,080 2,080	
tractor-trailer Industrial truck and tractor operators Laborers and material movers, hand Packers and packagers, hand	13.19 15.55 12.32 12.64	12.44 14.67 12.85 12.85	527 622 493 506	498 587 514 514	40.0 40.0 40.0 40.0	27,429 32,351 25,632 26,287	25,881 30,514 26,728 26,728	2,080 2,080 2,080 2,080	

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule. <sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information

Occupational Classification (SOC) system. See appendix B for more information. <sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix 4 for more information. appendix A for more information. <sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries

paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.  $^{5}$  Mean annual earnings are the straight-time annual wages or salaries

Mean annual earnings are the suagirum annual ways or solarity paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

# **Appendix: Technical Note**

# Survey scope

This survey of the Augusta-Aiken, GA-SC, Metropolitan Statistical Area (MSA) covered establishments employing one worker or more in private goods-producing industries (mining, construction, and manufacturing) and private service-providing industries (trade, transportation, and utilities, information, financial activities, professional and business services, education and health services, leisure and hospitality, and other services). Agriculture, forestry, fishing and hunting, private households, the Federal Government, and State and local governments were excluded from the scope of the survey. For purposes of this survey, an establishment is an economic unit that produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment is usually at a single physical location.

# Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected.

#### Sample design

The sample for this survey area was selected using a twostage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability-proportional-to-size sample of establishments. Use of this technique means that the larger an establishment's employment, the greater its chance of selection. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

#### **Occupational selection and classification**

Identification of the occupations for which wage data were to be collected was a multistep process:

- 1. Probability-proportional-to-size selection of establishment jobs
- 2. Classification of jobs into occupations based on the 2000 Standard Occupational Classification (SOC) system

- 3. Characterization of jobs as full-time or part-time, union or nonunion, and time or incentive
- 4. Determination of the level of work of each job

For each occupation, wage data were collected for those workers whose jobs could be characterized by the criteria identified in the last three steps. In step one, the jobs to be sampled were selected at each establishment by the BLS field economist. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The second step of the process entailed classifying the selected jobs into occupations based on their duties. NCS uses the 2000 Standard Occupational Classification (SOC) system. A selected job may fall into any one of about 800 occupational classifications, from accountant to zoologist. When workers could be classified in more than one occupation, they were classified in the occupation that required the higher skill level. When there was no perceptible difference in skill level, the workers were classified in the occupation that described their primary activity.

Each occupational classification is an element of a broader classification known as a major group. Occupations can fall into any of 22 major groups. A complete list of all individual occupations, classified by the major group to which they belong, is available from BLS.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment's definition of those terms. Then, the worker was classified as having a time versus incentive job and also identified as being in a union or a nonunion job.

## **Occupational leveling**

In the last step before wage data were collected, the work level of each selected job was determined using a "point factor leveling" process. Point factor leveling matches certain aspects of a job to specific levels of work with assigned point values. Points for each factor are then totaled to determine the overall work level for the job.

The NCS program is in the process of converting from a nine-factor to a four-factor occupational leveling system. The conversion is being phased in via annual NCS sample replenishment groups and will require several years for full implementation. The four occupational leveling factors are:

- Knowledge
- Job controls and complexity
- Contacts (nature and purpose)
- Physical environment

Each factor consists of several levels, and each level has an associated description and assigned points. A knowledge guide for 24 families of closely related occupations contains short definitions of the point levels of knowledge expected for the occupations and presents relevant examples. The other three factors use identical descriptions for all occupational categories and contain a definition of each point level within each factor.

The description within each factor best matching the job is chosen. The point levels within each factor are designed to describe the thresholds of distinct levels of work. When a job does not meet the full description of a point level, the next lowest point level is used. Points for the four factors are totaled to determine the overall work level. NCS publishes data for up to 15 work levels.

Most supervisory occupations are evaluated based on their duties and responsibilities. A modified approach is used for professional and administrative supervisors when they direct professional work and are paid primarily to supervise. Such supervisory occupations are leveled based on the work level of the highest position reporting to them.

For a complete description of point factor leveling, refer to the publication "National Compensation Survey: Guide for Evaluating Your Firm's Jobs and Pay," available at the BLS National Compensation Survey Internet site at http://www.bls.gov/ncs/ocs/sp/ncbr0004.pdf.

#### **Collection period**

Survey data were collected over a 13-month period for the 86 largest areas in the NCS program. For 66 smaller areas, data were collected over a 4-month period. For each establishment in the survey, the data reflect the establishment's most recent information at the time of collection. The payroll reference month shown in the tables reflects the average date of this information for all sample units.

# Earnings

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances

- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (such as Christmas and profit-sharing bonuses)
- Uniform and tool allowances
- Free or subsidized room and board
- Payments made by third parties (for example, tips)
- On-call pay

To calculate earnings for various periods (hourly, weekly, and annual), data on work schedules also were collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers who are exempt from overtime provisions often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

#### Weighting and nonresponse

Sample weights were calculated for each establishment and occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate data for the individual establishments or occupations into the various data series.

If data were not provided by a sample member during the initial interview, the weights of responding sample members in the same or similar "cells" were adjusted to account for the missing data. This technique assumes that the mean value of data for the nonrespondents equals the mean value of data for the respondents at some detailed "cell" level. Responding and nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells that were additionally defined by major occupation group.

If average hourly earnings data were not provided by a sample member during the update interview, then missing average hourly earnings were imputed by multiplying prior average hourly earnings by the rate of change in the average hourly earnings of respondents. The regression model that takes into account available establishment characteristics is used to derive the rate of change in the average hourly earnings.

Establishments that were determined to be out of business or outside the scope of the survey had their weights changed to zero.

#### Survey response

	Establish-
	ments
Total in sampling frame	5,849
Total in sample	123
Responding	64
Refused or unable to provide data	29
Out of business or not in survey scope	30

# Estimation

The wage series in the tables are computed by combining the wages for each sampled occupation. Before being combined, individual wage rates are weighted by the number of workers; the sample weight, adjusted for nonresponding establishments and other factors; and the occupation's scheduled hours of work.

The sample weight reflects the inverse of each unit's probability of selection at each sample selection stage and four weight adjustment factors. The first factor adjusts for establishment nonresponse and the second factor adjusts for occupational nonresponse. The third factor adjusts for any special situations that may have occurred during data collection. The fourth factor, post-stratification, also called benchmarking, is introduced to adjust estimated employment totals to the current counts of employment by industry. The latest available employment counts were used to derive average hourly earnings in this publication.

Not all calculated series met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented the publication of a series that could have revealed information about a specific establishment.

# **Data reliability**

The data in this summary are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

*Sampling errors* occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. RSE data are provided alongside the earnings data in the summary tables.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose a table shows that mean hourly earnings for all workers were \$17.75, with a relative standard error of 1.0 percent for this estimate. At the 90-percent level, the confidence interval for this estimate is from \$17.46 to \$18.04 (\$17.75 minus and plus \$0.29, where \$0.29 is the product of 1.645 times 1.0 percent times \$17.75). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

*Nonsampling errors* also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data, computer edits of the data, and detailed data review.