# Occupational employment in the not-for-profit sector

The for-profit and not-for-profit sectors differ in regards to the industries with the most employees and the types of jobs that employees most commonly hold; the average wage of each sector is similar, but in a given occupation, the profit sector is generally more highly remunerative

Employment in not-for-profit establishments increased by over 5 percent in 2 years between 2002 and 2004;1 over the same period, total private employment increased by less than 1 percent.<sup>2</sup> Likewise, the number of not-for-profit establishments has increased by more than 36 percent in the last 10 years.<sup>3</sup> This rapid employment growth, combined with the unique nature of not-for-profit activities, has generated sig-

nificant interest in employment patterns of

not-for-profit establishments.

ver the last few years, not-for-profit

employment has expanded rapidly.

Although there are a fair number of statistics relating to the number and type of not-for-profit establishments in the United States, there are surprisingly few employment and wage data on the people who work in this sector. Among the most comprehensive analyses of not-for-profit employment was a study by Lester M. Salamon and S. Wojciech Sokolowski, who detailed the size and urban nature of not-for-profit work and described not-for-profit employment by industry.4 This article seeks to further their analysis by identifying the kinds of jobs found in the not-for-profit sector, as well as by comparing the wages of those working for not-for-profits with the wages of those working in for-profit establishments. It also examines differences in occupational staffing patterns between for-profit and notfor-profit establishments within the same industry. This is accomplished by combining data from the 2006 Occupational Employment Statistics (OES) survey of the Bureau of Labor Statistics with tax-exempt-status

information from the Internal Revenue Service's Business Master File of the Statistics of Income program.<sup>5</sup>

For the purposes of this article, a not-forprofit establishment is defined as one with 501(c) tax-exemption status. Not-for-profit organizations include "corporations, and any community chest, fund, or foundation, organized and operated exclusively for religious, charitable, scientific, testing for public safety, literary, or educational purposes...no part of the net wages of which inures to the benefit of any private shareholder or individual." Not-for-profit establishments also consist of some labor and agricultural organizations, business leagues, clubs and fraternal organizations, employee benefit organizations, and credit unions.6 In order to maintain not-forprofit status, not-for-profit establishments must not contribute to political campaigns.

As the aforementioned definition shows, the not-for-profit sector consists of much more than interest groups and charities. Although the 501(c) status does not encompass all not-for-profit work, it does cover a broad range of activities. The definition of not-for-profit employment based on 501(c) status excludes government workers; in this article, occupational employment and wage data for government workers are presented alongside the private for-profit and private not-for-profit establishments in industries where government employment is significant. When cross-industry government estimates are included, they comprise State-, local-, and Federal-level data. Industry-specific government estimates are for State and local government only.

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# Description of the data set

The OES program surveys 1.2 million business establishments in six semiannual collection panels over a period of 3 years. Each establishment is asked to provide occupation and wage information on each of its workers. The data are used to create employment and wage estimates for the 801 occupations in the Standard Occupational Classification system; the estimates are for the Nation, States, all metropolitan and nonmetropolitan areas, and almost 400 industries defined according to the North American Industry Classification System (NAICS). The sample is stratified and weighted by the establishments' 4- or 5-digit NAICS industry, by State or territory (including Puerto Rico, the Virgin Islands and Guam), by metropolitan or nonmetropolitan area, and by size. Because the OES survey does not ask whether establishments are for profit or not for profit, the original OES sample weights, which represent individual establishments' probability of selection, are not adjusted for profit-status.

The estimates presented in this article were created by pairing 2006 survey year OES establishment records with the 501(c)-firm master list from the IRS Business Master

File. Records were linked on the basis of the Employer Identification Number (EIN), which is an identifier assigned by the IRS to all employers that file taxes. In this article, it is assumed that all establishments under a taxexempt EIN are tax exempt, because EINs are firm specific and not establishment specific. This methodology produced a sample of approximately 80,000 OES units identified as tax exempt, out of the total OES sample of 1.2 million establishments. Although the OES sample does not target not-for-profit establishments specifically, the large size and deep stratification of the sample are sufficient to produce estimates for the not-for-profit sector nationally and for industries with a relatively large percentage of not-for-profit employment. This matching process is similar to, but less robust than, the one used by Salamon and Sokolowski to identify not-for-profit establishments within the Quarterly Census of Employment and Wages.<sup>7</sup>

# Industries in the not-for-profit sector

Overall, not-for-profit employees make up approximately 8 percent of the total weighted employment in the OES

Table	1. Industries with high levels of not-for-profit employm	ent, 2006			
NAICS	Industry	Not-for-profit employment	For-profit employment	Government employment	Percent of emp- ployment in not- for-profits
6221	General, medical, and surgical hospitals	3,375,840	741,890	799,020	69
6113	Colleges, universities, and professional schools	994,510	81,630	1,632,110	37
6241	Individual and family services	665,180	299,040	(1)	69
6111	Elementary and secondary schools	490,470	236,380	7,650,530	6
6231	Nursing care facilities	411,470	1,159,310	(1)	26
8134	Civic and social organizations	374,910	34,130	(1)	92
6232	Residential mental retardation, mental health, and substance				
	abuse facilities	337,260	166,920	(1)	67
8139	Business, professional, labor, political, and similar organizations	307,020	120,170	(1)	72
6211	Offices of physicians	293,560	1,848,440	(1)	14
6243	Vocational rehabilitation services	257,100	54,850	(1)	82
6244	Child day care services	251,560	517,390	(1)	33
6214	Outpatient care centers	241,290	246,730	(1)	49
6233	Community care facilities for the elderly	222,860	405,060	(1)	35
7139	Other amusement and recreation Industries	215,300	850,130	(1)	20
6216	Home health care services	170,050	684,980	(1)	20
5511	Management of companies and enterprises	167,210	1,629,380	(1)	9
5417	Scientific research and development services	157,190	429,470	(1)	27
8133	Social advocacy organizations	156,870	10,050	(1)	94
6239	Other residential care facilities	119,870	45,080	(1)	73
5221	Depository credit intermediation	115,950	1,690,210	(1)	6
3221	Depository credit intermediation	113,550	1,050,210		
6242	Community food and housing, and emergency and				
	other relief services	107,480	22,910	(1)	82
8132	Grantmaking and giving services	107,030	11,920	(1)	90
7121	Museums, historical sites, and similar institutions	104,230	16,090	(1)	86
8131	Religious organizations	100,800	81,360	(¹)	55
					1

sample, whereas for-profit employment is over 75 percent of the total; the remaining 16 percent of employees are in the public sector. Table 1 shows the 4-digit NAICS industries in the OES sample with the highest levels of not-forprofit employment, as well as the for-profit employment in the same industries. In agreement with previous studies, the table reveals that not-for-profits participate mostly in healthcare, educational, or community support activities.

# Occupations in the not-for-profit sector

The occupational composition of for-profit, not-for-profit, and government employment is shown in chart 1, with the share of employment in each of the 22 major occupational groups shown along the x-axis. For example, community and social services occupations represent only 0.3 percent of for-profit employment, but this occupational group represents about 7 percent of not-for-profit employment.

The occupational mix of not-for-profits is influenced by the industries in which not-for-profits are concentrated. Compared with for-profit establishments, not-for-profits tend to employ more community and social service workers, teachers, healthcare workers, and personal care and service workers. These occupations are concentrated in the healthcare and social assistance industry and the education industry, which have the largest not-for-profit employment. They also employ far smaller shares of sales workers, food service workers, construction and extraction workers, maintenance workers, production workers, and transportation workers, because these occupational categories are more commonly associated with profit-seeking activities: a not-for-profit organization that is not manufacturing or selling a product will understandably require fewer sales and production workers than a for-profit establishment.

# Wages in the not-for-profit sector

Across all industries, for-profit employees earned an average hourly wage of \$18.13, while not-for-profit employees had a slightly higher average wage of \$19.93. Although the total average wages were higher for not-for-profit workers, this was often primarily due to the occupational composition and the relative lack of very low paying occupations in these establishments. It is also possible that the duties performed by people employed in these lowpaying occupations are also performed in not-for-profit establishments, but by volunteers instead of paid workers. Because unpaid workers are excluded from the OES survey, their work was not captured by this study.

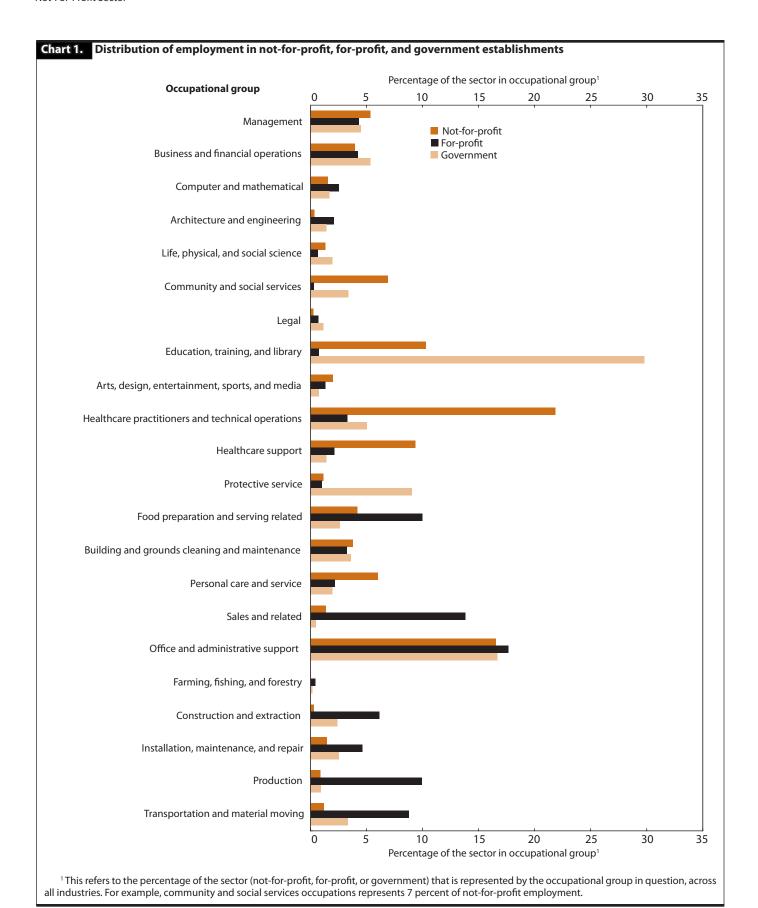
Chart 2 shows in more detail how occupational mix

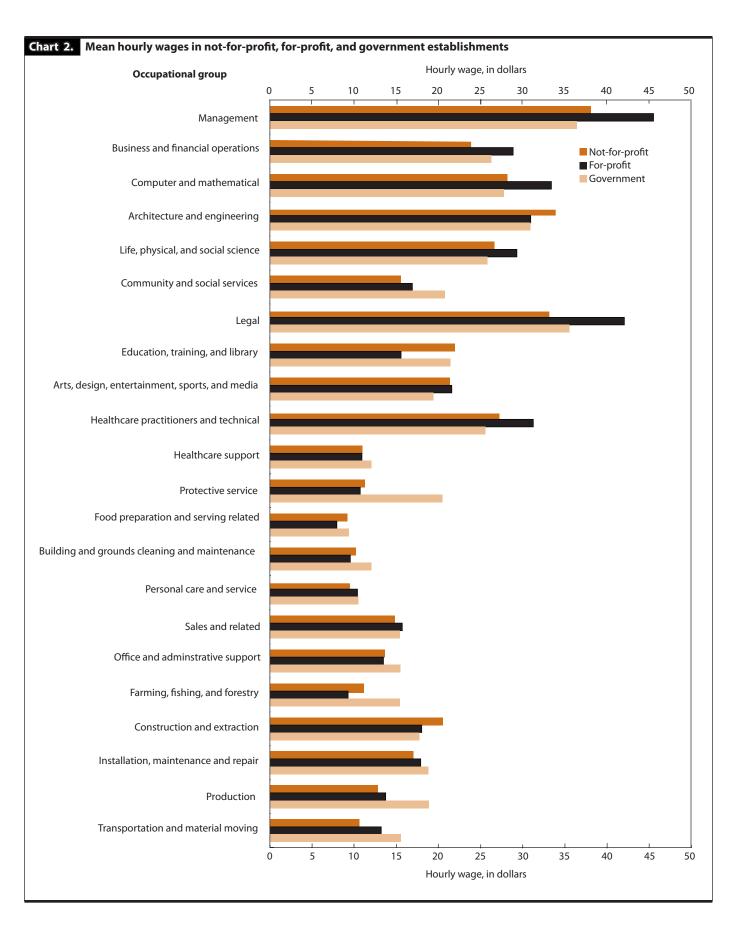
contributes to the difference in average wages. Despite the higher average wages in not-for-profit establishments compared with for-profit establishments, not-for-profits paid less for the same type of work: occupation by occupation, for-profit workers had higher average wages than not-for profit workers in 12 of the 22 occupational groups, including most of the higher paying occupational groups with more highly skilled workers. For many of the occupational groups, these wage differences are relatively small; however, in the instances where there is a large gap in wages for the same occupational group, the gap generally favors the for-profit workers. Some occupations had higher wages in not-for-profit establishments, including education-related occupations, architecture and engineering occupations, healthcare support workers, food service occupations, and building service occupations. Overall, government workers out-earned both for-profit and notfor-profit workers in production and service occupations, whereas for-profit workers out-earned government workers and not-for-profit workers in professional occupa-

In the few major occupational groups where not-forprofit employees earned considerably higher wages than for-profit employees, the comparisons may not be especially meaningful because of the small employment totals or, in the case of education workers, may be somewhat misleading. For example, the construction and extraction and farming, fishing, and forestry occupational groups both show an advantage for not-for-profit employees; however, not-for-profit workers in these groups are extremely rare. Although education workers earned higher wages in not-for-profit establishments, the premium is magnified by differences in the detailed occupational composition within this group. Education workers are shown to have had higher wages in part because postsecondary teachers, who generally earn more than elementary and secondary school teachers, made up a larger part of notfor-profit employment, and in part because teachers of all types earned more in private not-for-profits than they did in private for-profit establishments, as shown below.

	Not-for-profit	For-profit	Government
Postsecondary	\$69,581	\$53,254	\$63,596
Primary and Secondary	\$37,968	\$29,761	\$50,117

Salamon and Sokolowski demonstrated that, contrary to the conventional wisdom, workers in educational services earned higher wages in not-for-profits than in forprofit establishments;9 by examining occupational data





one can see exactly why. Postsecondary education teachers' wages were generally lower in the government sector than in not-for-profits, whereas government wages were usually higher for elementary and secondary school teachers than teachers' wages in both for-profits and not-for-profits. Full employment and wage data for all detailed occupations are shown in appendix table A-1 at the end of this article.

Managers and employees in legal occupations had much higher wages in for-profit establishments. This holds true for all detailed management occupations except education administrators and food service managers. The premium for legal occupations is due in part to the much higher wages for lawyers and law clerks in for-profit establishments, as well as to the larger share of legal occupation employment that lawyers and law clerks constitute. Managers and employees in legal occupations have the highest wage premiums in for-profit establishments in part because, compared with people in other occupations, these two groups have by far the widest range of wages and therefore more room for differentiation compared with low-paying occupations, which feature very narrow wage

Because an establishment's industry is a major determinant of its occupational composition, comparing forprofit and not-for-profit establishments within the same industry provides the best means of examining the effects of profit status on occupational staffing patterns. The next section examines three industries with high levels of not-for-profit employment: the hospital industry, which is the largest employer of not-for-profit workers; depository credit intermediation, which has the majority of its employment in for-profits; and social advocacy, which has the majority of its employment in not-for-profits.

## **General medical and surgical hospitals**

Of the industries shown in table 1, general medical and surgical hospitals had the highest level of not-for-profit employment. "This industry comprises establishments known and licensed as general medical and surgical hospitals primarily engaged in providing diagnostic and medical treatment (both surgical and nonsurgical) to inpatients with any of a wide variety of medical conditions."10 Among the industries examined in this study, the general medical and surgical hospital industry is notable for its lack of differentiation between for-profit and notfor-profit establishments. By most measures other than total employment, the for-profit and not-for-profit sectors of this industry are very similar, because each sector employs relatively the same types of workers, as shown in table 2.

The only two occupational groups with more than a percentage point difference in employment share are healthcare practitioners and technical workers, representing 55 percent of for-profit employment and about 53 percent of not-for-profit employment, and office and administrative support workers, with approximate shares of 15 percent of not-for-profit employment and 14 percent of for-profit employment. Within the healthcare practitioner occupational group, the distribution of employment among the occupations is also very similar. The biggest differences are found in employment shares of physicians and surgeons and the nursing occupations. Physicians and surgeons account for 2.2 percent of employment in not-for-profit hospitals, 1.2 percent in for-profit hospitals, and 2.5 percent in State and local government hospitals.

This may in part reflect differences in how the doctors are employed rather than in the number of doctors working at the hospital: private, for-profit hospitals may be more likely to have doctors who are self employed and would not be captured by the OES survey. Private for-profit hospitals employed relatively more registered nurses and licensed practical nurses than private not-for-profit hospitals and government hospitals. Not-for-profit hospitals also had about 8 percent more office and administrative support workers. The difference in office and administrative support employment is not due to a large difference in any single occupation, but rather to an accumulation of small differences in most occupations between for-profit and not-for-profit hospitals.

Average wages across all occupations in this industry were \$21.95 per hour in the for-profit sector and \$22.59 per hour in the not-for-profit sector—a marginal but statistically significant 64-cent advantage for not-for-profit employees. Average wages for all occupations were similar in part because the staffing patterns were similar, and in part because the wages for individual occupations were similar. As with employment, the biggest differences in wages were in nursing occupations, because registered nurses, licensed practical nurses, and nursing aides earned between 2 percent and 5 percent more in not-for-profit hospitals, as shown in table 3.

The similarities between the two sectors are due to several reasons, not least of which is that the nature of hospital activities demands an adherence to standards of patient care and welfare that may limit the ability of profit-seeking hospitals to distinguish themselves from not-forprofit hospitals in terms of production and staffing. Also, in contrast to industries where not-for-profits make up a

Table 2. Occupational employment in for-profit, not-for-profit, and government establishments in general medical and surgical hospitals, 2006 Relative perent difference Percentage For-profit Not-for-profit Government Percentage Percentage between for-Occupation employment employment employment of for-profit of not-forof profit and notemployment profit employgovernment for-profit1 ment employment Total, all occupations ..... 741,890 3,375,840 799,020 100.0 100.0 100.0 26,410 112,450 Management ... 27,660 3.6 3.3 3.5 6 Business and financial operations ...... 11,310 59,330 14,150 1.5 1.8 1.8 -15 5,490 33,650 8,560 1.0 -35 Computer and mathematical .7 1.1 Architecture and engineering .. 640 3,540 760 .1 .1 .1 -22 Life, physical, and social science ....... 2,500 16,260 3,380 .3 .5 .4 -43 11,900 63,380 16,010 1.9 Community and social services ...... 2.0 -171.6 Legal ..... 90 800 230 .0 .0 .0 -105 4,050 Education, training, and library ...... 2,530 13,550 .4 .5 -18 .3 Arts, design, entertainment, sports, and media ..... 780 6,670 1,460 .1 .2 .2 -88 Healthcare practitioners and technical... 408,210 1,773,890 408,780 55.0 52.5 51.2 5 Dentists, general..... 500 270 .03 -120 50 .01 .01 Dietitians and nutritionists..... 2,400 12,280 2,800 .32 .36 .35 -13 8,080 35,930 8,340 1.09 1.06 1.04 2 Pharmacists ..... 2,500 .10 Anesthesiologists..... 390 820 .05 .07 -42 Family and general practitioners..... 1,780 11,730 2,610 .24 .35 .33 -45 -95 760 .08 Internists, general..... 590 5.230 .16 .10 Obstetricians and gynecologists ...... 260 1,630 310 .03 .05 .04 -38 300 2,320 540 .04 .07 .07 -71 Pediatricians, general..... Psychiatrists..... 260 2,670 560 .04 .08 .07 -122Surgeons ..... 560 3,860 510 .08 .11 .06 -52 Physicians and surgeons, all other ...... 4,970 42,750 14,030 .67 1.27 1.76 -89 1,280 11,250 2.010 -93 Physician assistants ..... .17 .33 .25 218,950 Registered nurses...... 951,140 211,300 29.51 28.17 26.45 5 7 Occupational therapists..... 3,810 16,100 3,440 .51 .48 .43 31,390 6,530 .93 4 Physical therapists ..... 7,150 .96 .82 Respiratory therapists..... 14,260 50,120 10,670 1.92 1.48 1.34 23 Medical and clinical laboratory technologists... 14,020 68,710 14,640 1.89 2.04 1.83 -8 Medical and clinical laboratory 9,000 43,620 9,670 1.29 1.21 -7 technicians.... 1.21 Cardiovascular technologists and 4,980 23,480 4,570 .67 .70 .57 -4 technicians...... Diagnostic medical sonographers... 4,130 18,450 3,480 .56 .55 .44 (2) Radiologic technologists and 78,780 11 technicians..... 19,360 17,130 2.61 2.33 2.14 Emergency medical technicians and 6,260 24,110 9,230 .84 .71 1.16 15 paramedics... Pharmacy technicians..... 7,880 33,410 7,790 1.06 .99 .98 7 Surgical technologists ..... 10,740 40,390 8,790 1.45 1.20 1.10 17 Licensed practical and licensed 33,940 107,210 33,870 4.57 3.18 4.24 31 vocational nurses...... Medical records and health information technicians... 9,970 41,250 10,380 1.34 1.22 1.30 9 Health technologists and technicians, all other .... 4,530 24,250 4,320 .61 .72 .54 -18 94,130 430,380 103,980 12.7 12.7 13.0 (2) Healthcare support ..... Nursing aides, orderlies, and attendants... 59,330 259,860 64,520 8.00 7.70 8.07 4 Medical assistants..... 5,920 33,240 8,950 .80 .98 1.12 -23 3,710 20.950 3,950 Medical equipment preparers..... .50 .62 .49 -2427,490 5,470 .68 Medical transcriptionists ...... 5,330 .72 .81 -13 9,190 1.45 Healthcare support workers, all other 10,080 48.820 1.36 1.15 -6 Protective service ..... 4,910 26,800 6,600 .7 8. .8 -20 See note at end of table.

Continued—Occupational employment in for-profit, not-for-profit, and government establishments in general medical and surgical hospitals, 2006

Occupation	For-profit employment	Not-for-profit employment	Government employment	Percentage of for-profit employment	Percentage of not-for- profit employ- ment	Percentage of government employment	Relative percent difference between for-profit and not-for- profit <sup>1</sup>
Food preparation and serving related	21,410	94,270	22,770	2.9	2.8	2.8	3
Building and grounds cleaning and	,	,	,				
maintenance	27,600	121,880	30,420	3.7	3.6	3.8	3
Personal care and service	2,110	16,250	4,150	.3	.5	.5	-69
Sales and related	1,580	9,980	1,540	.2	.3	.2	-39
Office and administrative support	106,300	520,100	125,850	14.3	15.4	15.8	-8
First-line supervisors/managers of office and administrative							
support workersSwitchboard operators, including	6,190	28,360	7,310	.83	.84	.91	(2)
answering service	4,790	15,030	3,590	.65	.45	.45	31
Bill and account collectors Billing and posting clerks and	3,640	12,200	3,960	.49	.36	.50	26
machine operators Bookkeeping, accounting, and	5,620	29,120	7,390	.76	.86	.92	-14
auditing clerks Interviewers, except eligibility	3,800	20,890	6,050	.51	.62	.76	-21
and loan Receptionists and information	11,920	56,620	12,240	1.61	1.68	1.53	-4
clerks	5,600	30,140	5,580	.75	.89	.70	-18
Stock clerks and order fillers	3,720	17,250	4,330	.50	.51	.54	(2)
Medical secretaries	14,490	64,990	15,760	1.95	1.93	1.97	(2)
Secretaries, except legal, medical,							
and executive	8,220	48,910	8,440	1.11	1.45	1.06	-31
Office clerks, general	15,880	73,150	27,110	2.14	2.17	3.39	(2)
Construction and extraction	1,690	9,260	2,580	.2	.3	.3	-21
Installation, maintenance, and repair	7,230	34,590	9,440	1.0	1.0	1.2	-5
Production	3,140	17,430	4,360	.4	.5	.5	-22
Transportation and material moving	1,930	11,370	2,310	.3	.3	.3	-29

<sup>&</sup>lt;sup>1</sup> This refers to the relative percentage difference between for-profit and not-for-profit percentage of employment, using the for-profit percentage as a base, which allows occupations with low and high levels of employment to be more easily compared.

level, except those marked as footnote 2.

Note: Occupations that are indented are categories of the non-indented occupational groups and enter into each respective occupational group's estimate. They are broken out from the occupational groups in order to provide more detail where necessary.

relatively small proportion of total industry employment, not-for-profits accounted for 69 percent of employment in the hospital industry, and they may influence wages in the hospital industry more than not-for-profits influence wages in other industries.

#### **Depository credit intermediation**

The depository credit intermediation industry illustrates a different aspect of not-for-profit employment: in contrast to hospitals, and despite composing one of the industries with the highest level of not-for-profit employment, the establishments in the depository credit intermediation industry are overwhelmingly for-profit. This industry is made up mostly of commercial banks, which are primarily for-profit institutions, and credit unions, which are equally

divided between for-profit and not-for-profit establishments in the OES sample. As shown in table 4, this industry—unlike the hospital industry—shows a clear distinction between the profit sector and not-for-profit sector in regards to occupational employment and wages. Not-forprofit establishments in this industry accounted for only 6 percent of total industry employment and therefore likely held much less sway over the industry's wages than notfor-profit hospitals.

Total average wages in this industry were \$20.06 per hour in for-profit establishments, compared with \$17.04 in not-for-profit organizations. Unlike the cross-industry totals, this difference appears across the occupational board and is more than a mere effect of the occupational mix in the two establishment types. Wages in for-profit establishments were significantly higher in all occupational

<sup>&</sup>lt;sup>2</sup> All differences are statistically significant at the 90-percent confidence

Table 3. Occupational wages in for-profit, not-for-profit, and government establishments in general medical and surgical hospitals, 2006 **Difference Difference** Difference between between For-profit Not-for-profit Government between Occupation for-profit for-profit not-for-profit wage wage wage and not-for and and profit government government Total, all occupations..... \$22.59 \$0.71 \$21.95 \$21.24 -\$0.64 \$1.35 -1.76 40.82 42.58 39.96 .86 2.62 Management .... Business and financial operations ..... 25.31 24.64 24.47 -.67(1) .84 28.08 28.25 27.21 (1) 1.04 Computer and mathematical ..... (1) Architecture and engineering ..... 28.65 26.66 27.87 1.99 (1) -1.21 Life, physical, and social science ..... 31.67 30.12 25.65 1.55 6.02 4.47 Community and social services ..... 22.01 22.24 21.20 (1) .81 1.04 10.10 Legal .. 42.43 40.53 32.33 (1) 8.20 Education, training, and library ..... 32.43 26.20 34.03 (1) (1) -7.8319.93 Arts, design, entertainment, sports, and media .. 21.42 21.57 (1) 1.49 1.64 Healthcare practitioners and technical ..... 26.64 27.84 26.24 -1.20(1) 1.60 Dentists, general..... 49.92 57.29 41.54 (1) 8.38 15.75 Dietitians and nutritionists ..... 23.36 23.12 22.86 (1) .50 (1) Pharmacists ..... 45.01 44.21 44.77 (1) .80 -.56 Anesthesiologists..... 72.26 73.05 73.46 (1) (1) (1) Family and general practitioners..... 68.96 67.41 73.16 (1) (1) -5.75 Internists, general..... 76.42 62.84 67.01 13.58 9.41 (1) Obstetricians and gynecologists ..... 68.24 74.63 76.96 (1) (1) -2.33 Pediatricians, general..... 65.71 60.28 68.21 (1) (1) -7.9369.07 63.58 63.55 (1) Psychiatrists..... (1) (1) 79.26 (1) 75.47 73.13 (1) (1) Surgeons ..... Physicians and surgeons, all other..... 58.41 55.66 38.71 (1) 19.70 16.95 Physician assistants ..... 35.60 35.95 36.72 (1) -1.12 (1) Registered nurses...... 28 97 29.48 28 26 -.51 .71 1.22 29.94 30.60 1.38 Occupational therapists..... 31.32 .72 -.66 33.14 32.09 32.22 1.05 .92 Physical therapists ..... (1) Respiratory therapists..... 23.03 23.47 22.43 -.44 .60 1.04 Medical and clinical laboratory technologists. 24.32 24.34 23.70 (1) .62 .64 Medical and clinical laboratory technicians..... 17.46 17.32 16.89 (1) .57 .43 19.89 (1) Cardiovascular technologists and technicians 20.18 20.87 -.69 .98 27.93 .81 1.32 Diagnostic medical sonographers ..... 27.42 26.61 -.51Radiologic technologists and technicians ....... 23.57 24.01 22.98 -.44 .59 1.03 Emergency medical technicians and (1) paramedics..... 14.82 14.88 13.78 1.04 1.10 Pharmacy technicians ..... 14.17 14.32 14.00 (1) (1) .32 17.52 Surgical technologists ..... 17.94 16.45 -.421.07 1.49 Licensed practical and licensed vocational 16.90 17.51 16.18 -.61 .72 1.33 nurses..... Medical records and health information technicians ..... 14.71 15.40 14.51 -.69 (1) .89 Health technologists and technicians, 19.86 18.71 18.29 1.15 1.57 (1) all other ..... Healthcare support ..... 12.27 12.70 11.77 -.43 .50 .93 Nursing aides, orderlies, and attendants...... 11.27 11.81 10.72 -.54 .55 1.09 14.03 -.88 Medical assistants ..... 13.15 13.46 \_ 31 .57 13.14 12.28 Medical equipment preparers..... 12.97 (1) .69 .86 Medical transcriptionists ..... 15.25 15.08 13.96 1.29 (1) 1.12 Healthcare support workers, all other..... 13.45 13.19 12.98 (1) (1) (1) 13.58 15.49 (1) -1.91 -1.63Protective service .... 13.86 Food preparation and serving related ..... 10.38 10.93 10.29 -.55 (1) .64 Building and grounds cleaning and maintenance ..... 10.24 10.89 10.19 -.65 (1) .70 Personal care and service ..... 11.65 12.14 10.97 (1) .68 1.17 Sales and related ..... 13.63 14.37 13.30 (1) (1) 1.07 Office and administrative support ..... 13.85 14.40 13.70 -.55 (1) .70 First-line supervisors/managers of office and

See notes at end of table.

Table 3. Continued—Occupational wages in for-profit, not-for-profit, and government establishments in general medical and surgical hospitals, 2006

Occupation	For-profit wage	Not-for-profit wage	Government wage	Difference between for-profit and not-for- profit	Difference between for-profit and government	Difference between not-for-profit and government
administrative support workers Switchboard operators, including	\$21.88	\$22.69	\$21.02	-\$0.81	\$0.86	\$1.67
answering service	11.07	11.75	10.80	68	.27	.95
Bill and account collectors	13.83	14.41	13.10	58	.73	1.31
operatorsBookkeeping, accounting, and auditing	13.55	14.17	13.26	62	(1)	.91
clerks	14.63	15.24	14.76	61	(1)	.48
Office clerks, general	12.07	12.97	12.92	90	85	(1)
Interviewers, except eligibility and loan	12.83	13.10	12.18	27	.65	.92
Receptionists and information clerks	11.74	12.47	11.12	73	.62	1.35
Stock clerks and order fillers	12.80	12.82	12.89	(¹)	(1)	(1)
Medical secretaries	13.59	13.85	12.97	26	.62	.88
Secretaries, except legal, medical, and						
executive	13.14	14.49	13.31	-1.35	(1)	1.18
Construction and extraction	21.84	22.97	24.57	-1.13	-2.73	-1.60
Installation, maintenance, and repair	17.09	18.39	17.20	-1.30	(1)	1.19
Production	15.88	14.81	13.26	1.07	2.62	1.55
Transportation and material moving	12.92	12.71	12.89	(1)	(1)	(1)

<sup>&</sup>lt;sup>1</sup> All differences are statistically significant at the 90-percent confidence level, except those marked as footnote 1.

Occupations that are indented are categories of the non-indented

occupational groups and enter into each respective occupational group's estimate. They are broken out from the occupational groups in order to provide more detail where necessary.

groups other than protective services; building, cleaning and maintenance occupations; and legal occupations, all of which are very small parts of the depository credit intermediation industry. The differences are illustrated by the high-paying occupations: for-profit managers earned an average of \$45.89 per hour, compared with \$38.91 for not-for-profit managers; for-profit business and financial workers earned \$28.87, compared with \$21.32; and forprofit computer and mathematical workers earned \$32.58, compared with \$24.47.

As illustrated in table 4, not-for-profit credit intermediaries also showed a significant difference in occupational mix from their for-profit counterparts: for-profit establishments employed relatively more managers and business and financial workers and, like for-profit hospitals, relatively fewer office and administrative support workers. Among the business and financial operations occupations, the not-for-profits employed larger concentrations of loan officers, loan counselors, and training and development specialists than the for-profits, whereas most other business and financial operations occupations were more prevalent in the for-profit establishments.

Among office and administrative workers, wages were generally higher in for-profit establishments. Bank tellers are one of the few occupations that received higher wages

in not-for profit establishments, averaging \$10.88 per hour in for-profits and \$11.19 in not-for-profits. In addition to differences in wages, there were large differences in the occupational distribution of bank-related office and administrative workers. Tellers, who are heavily concentrated in the credit intermediation industry, accounted for 29.8 percent of employment in for-profit establishments and 35.4 percent in not-for-profits. Similarly, loan interviewers accounted for 4.4 percent in for-profit businesses and 5.7 percent in not-for-profits. The difference in distribution among bank tellers, loan interviewers, and other bank-related office occupations may be due to the more diverse product lines offered by for-profit banks, which serve a wider market than credit unions (because credit unions, by definition, restrict their membership).

Perhaps most tellingly, for-profit banks also employed, by a large margin, relatively more sales workers than notfor-profit establishments in the industry. This suggests that active sales are a much more important part of forprofit business, which again relates to the more diverse products available from the for-profit banks, compared with the credit unions. Although for-profit banks employed higher shares of most sales occupations, the largest difference was in the share of securities, commodities, and financial services sales agents, who accounted for 2.9 per-

	- 6:							
Occupation	For-profit employment	Not-for-profit employment	For-profit wage	Not-for- profit wage	Percentage of for-profit employ- ment	Percentage of not-for- profit employment	Relative percentage difference between for-profit and not-for-profit <sup>1</sup>	Wage difference
Total, all occupations	1,690,210	115,950	\$20.06	\$17.04	100.0	100.0		\$3.02
Management	140,820	9,330	45.89	38.91	8.3	8.0	(2)	6.98
Business and financial operations Training and development	275,990	17,120	28.87	21.32	16.3	14.8	10	7.55
specialists Business operations specialists,	5,550	590	23.29	21.90	.33	.51	-54	1.39
all other	15,100	720	29.65	23.86	.89	.62	31	5.79
Accountants and auditors	24,340	1,900	26.40	22.80	1.44	1.64	(2)	3.60
Credit analysts	14,820	480	28.20	20.92	.88	.42	52	7.28
Financial analysts	16,670	200	34.43	27.25	.99	.17	83	7.18
Personal financial advisors	23,680	250	36.62	36.59	1.40	.22	84	(2)
Loan counselors	4,320	540	22.01	16.62	.26	.47	-83	5.39
Loan officers	121,560	10,860	27.80	20.35	7.19	9.37	-30	7.45
Financial specialists, all other	19,390	480	27.41	22.84	1.15	.41	64	4.57
Computer and mathematical	53,280	2,350	32.58	24.47	3.2	2.0	36	8.11
Life, physical, and social science		490	29.76	24.47	.3	.4	-59	5.29
Legal	3,140	60	44.57	34.94	.2	.1	71	(²)
Arts, design, entertainment, sports, and						_		
media	3,520	450	24.61	20.86	.2	.4	-88	3.75
Protective service	4,240	440	17.16	20.28	.3	.4	(2)	(2)
Building and grounds cleaning and								
maintenance	7,260	400	9.48	11.34	.4	.3	19	-1.86
Sales and related	80,790	1,460	26.92	23.26	4.8	1.3	74	3.66
Securities, commodities, and financial								
services sales agents	48,930	610	29.35	23.40	2.89	.53	82	5.95
Sales representatives, services,								
all other	16,010	380	21.95	21.04	.95	.33	66	(2)
Office and administrative support First-line supervisors/managers of office and administrative support	1,111,640	83,430	13.47	13.34	65.8	72.0	-9	(2)
workers	103,460	7,570	21.25	20.84	6.12	6.52	(2)	(2)
Bill and account collectors Bookkeeping, accounting, and	20,290	2,570	15.35	15.35	1.20	2.22	-85	(2)
auditing clerks	58,020	3,890	13.90	14.80	3.43	3.35	(2)	90
Tellers	503,950	41,000	10.88	11.19	29.82	35.36	-19	31
Customer service representatives	97,520	7,330	14.36	13.99	5.77	6.32	(2)	(2)
Loan interviewers and clerks	74,030	6,600	15.18	14.80	4.38	5.69	-30	(2)
New accounts clerks Receptionists and information	68,430	5,650	14.06	13.57	4.05	4.87	-20	.49
clerks Executive secretaries and	8,040	1,010	11.20	11.09	.48	.87	-83	(2)
administrative assistants	34,600	1 250	18.99	18.29	2.05	1.16	43	.70
		1,350	18.99					
Office clerks, general	37,740	2,020		11.94	2.23	1.74	22	.38
Installation, maintenance, and repair	3,410	330	16.19 18.94	16.70	.2	.3 .0	-43 49	(2) (2)
Production	320	(3)	18.94	(3)	.0	.0	49	(*)

<sup>&</sup>lt;sup>1</sup>This refers to the relative percentage difference between for-profit and not-for-profit percentage of employment, using the for-profit percentage as a base, which allows occupations with low and high levels of employment to be more easily compared.

Note: Occupations that are indented are categories of the nonindented occupational groups and enter into each respective occupational group's estimate. They are broken out from the occupational groups in order to provide more detail where necessary.

cent of employment in for-profit establishments and only 0.5 percent in not-for-profit establishments. Finally, forprofit establishments employed relatively more computer and mathematical workers, which may be a function of the greater urgency for innovation in the for-profit sector.

## Social advocacy organizations

The industry that most typifies what is generally considered to be not-for-profit work is the social advocacy industry, which comprises "establishments primarily en-

<sup>&</sup>lt;sup>2</sup> All differences are statistically significant at the 90-percent confidence level, except those marked as footnote 2.

<sup>&</sup>lt;sup>3</sup> Data not available.

		1		1				
Occupation	For-profit employment	Not-for-profit employment		Not-for- profit wage		Percentage of not-for-profit employment	Relative percentage difference between for- profit and not-for-profit <sup>1</sup>	
Total, all occupations	10,050	156,870	\$18.68	\$17.95	100.0	100.0		\$0.73
Management	930	17,190	36.80	34.42	9.3	11.0	-18	(2)
Public relations managers		1,260	33.36	37.17	.56	.80	-44	-3.81
Financial managers		720	39.39	37.57	.85	.46	46	(2)
Social and community service		, 20	33.33	37.37	.00			( )
managers	350	5,210	31.11	26.46	3.44	3.32	(2)	(2)
General and operations managers		5,290	41.32	40.98	2.25	3.37	-50	(2)
Business and financial operations		11,590	27.62	23.22	9.2	7.4	20	4.40
Meeting and convention planners		660	25.68	19.92	9.2 ( <sup>3</sup> )	.42	(²)	5.76
Business operations specialists,								
all other		5,370	26.58	22.05	4.27	3.42	20	4.53
Accountants and auditors		2,420	26.16	26.67	1.28	1.54	-21	(2)
Community and social services		27,500	16.49	15.93	23.4	17.5	25	(2)
Mental health counselors	170	330	12.05	16.89	1.70	.21	87	-4.84
Child, family, and school social workers	220	5,650	21.20	16.37	2.21	3.60	-63	4.83
Medical and public health social								
workers	130	1,600	25.03	18.72	1.31	1.02	22	6.31
Mental health and substance abuse								
social workers	440	1,540	16.87	16.44	4.39	.98	78	(2)
Social workers, all other	100	1,070	23.59	18.28	.98	.68	30	5.31
Health educators	50	1,470	12.30	19.16	.45	.93	-108	-6.86
Social and human service assistants		8,380	12.50	12.86	7.46	5.34	28	(2)
Community and social service		, ·						.,
specialists, all other	390	5,220	17.89	17.61	3.89	3.33	14	(2)
Arts, design, entertainment, sports, and								
media	500	7,730	29.54	24.28	5.0	4.9	(2)	(2)
Healthcare practitioners and technical		1,730	33.60	21.24	.7	1.1	-63	12.36
Building and grounds cleaning and		.,,,,,	33.00					. 2.50
maintenance	140	3,510	11.43	10.61	1.4	2.2	-60	(2)
Personal care and service	-	19,570	8.94	9.72	14.7	12.5	15	78
Office and administrative support	'	32,260	14.40	14.40	18.4	2.6	-11	(2)
Computer and mathematical		2,150	25.39	27.08	1.7	1.4	18	(2)
Life, physical, and social science		4,340	21.02	27.43	5.0	2.8	45	-6.41
Legal		1,710	24.10	32.99	.7	1.1	-51	-8.89
Education, training, and library	-	11,000	12.37	13.34	2.8	7.0	-51 -147	(2)
Healthcare support		800	11.41	10.21	.2	7.0 .5	-147 -116	(°) (2)
Food preparation and serving related	-	2,990	9.08	8.84	1.2	.5 1.9	-116 -65	(2)
		3,740	15.03	19.89	1.2	1.9 2.4	-65 -45	-4.86
Sales and related		3,740	15.03				-45 32	
Farming, fishing, and forestry				12.12	.4	.3		(²)
Construction and extraction		500	22.31	15.92	.6	.3	50	6.39
Installation, maintenance, and repair		1,490	17.31	14.36	.8	1.0	-15	2.95
Transportation and material moving	80	3,480	11.17	10.36	.8	2.2	-173	(2)

<sup>&</sup>lt;sup>1</sup> This refers to the relative percentage difference between for-profit and not-for-profit percentage of employment, using the for-profit percentage as a base, which allows occupations with low and high levels of employment to be more easily compared.

Note: Occupations that are indented are categories of the non-indented occupational groups and enter into each respective occupational group's estimate. They are broken out from the occupational groups in order to provide more detail where necessary.

gaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency."11 The industry, predictably, heavily favors the not-for-profit sector, which makes up 94 percent of industry employment. Although the total number of not-for-profit jobs in this industry is not as large as it is in some other industries, social advocacy or-

ganizations had the highest percentage of not-for-profit employment, as shown in table 1.

The staffing patterns in the for-profit and not-for-profit sectors of the social advocacy industry are disparate. The largest difference between the for-profit and not-forprofit establishments in the industry is in the community and social service occupational group, which makes up 23

<sup>&</sup>lt;sup>2</sup> All differences are statistically significant at the 90-percent confidence level, except those marked as footnote 2.

<sup>&</sup>lt;sup>3</sup> Data not available.

percent of for-profit social advocacy employment and only 18 percent of not-for-profit social advocacy employment. (See table 5.) The difference in this group is driven by two mental-health-related occupations and by the assistants to the people in those occupations. The two occupations are mental health and substance abuse social workers and mental health counselors. Mental health and substance abuse workers accounted for 4.4 percent of employment in for-profit social advocacy establishments and one percent in not-for-profit social advocacy establishments. Mental health counselors accounted for 1.7 percent of employment in for-profits and 0.2 percent in not-forprofits. Social and human service assistants accounted for 7.5 percent of not-for-profit employment and 5.3 percent of for-profit employment. The not-for-profit sector employed a higher concentration of education, training, and library workers, and a lower concentration of business and financial occupations. As it was in other industries, the share of office and administrative workers was higher in the not-for-profit sector.

Despite having fairly similar total average wages of \$18.68 per hour in for-profit establishments and \$17.95 per hour in not-for-profit establishments, the social advocacy industry had relative wages that differed greatly depending on the occupation. Major differences in wages appear as large premiums for employees of for-profit establishments in business and financial, healthcare practitioner, and construction and extraction occupations. In contrast, the life, physical, and social science; legal; and sales occupational groups all show a sizeable wage premium for the not-forprofits. Together, these differences in opposite directions produce similar average wages, though some of the variation can be explained by the low level of for-profit employment in certain occupations in this industry. Three of the four social work occupations had much higher wages in for-profits, whereas other community and social service occupations earned much lower wages in for-profits. Meeting and convention planners and business operations specialists also earned higher wages in for-profits.

THIS ARTICLE EXAMINED EMPLOYMENT AND WAGES in for-profit and not-for-profit establishments, using data from the Occupational Employment Statistics survey and the IRS Business Master File, which was used to identify not-for-profit establishments that appeared in the OES sample. This article showed that average wages were slightly higher in not-for-profit establishments but that this is because not-for-profit organizations generally do not have the same employment patterns as for-profit businesses, not because not-for-profits pay more for the same work. The article demonstrates that, in general, not-forprofit workers earned less for a given occupation, especially among the highest paying occupations. Occupational differences between for-profit and not-for-profit establishments vary greatly from industry to industry, but not-forprofit establishments on the whole employed many fewer production, construction, transportation, sales, and food service workers, yet more scientists, healthcare workers, community workers, and personal care workers.

### **Notes**

- <sup>1</sup> Lester M. Salamon and S. Wojciech Sokolowski, "Employment in America's Charities: A Profile," Johns Hopkins Center for Civil Society Studies Nonprofit Employment Bulletin, December 2006, p. 9.
- <sup>2</sup> Total private employment 2002–2004 was calculated using "Table 1. Total coverage (UI and UCFE) by ownership: Establishments, employment, and wages, 1997-2006 annual averages," from the Quarterly Census of Employment and Wages, Bureau of Labor Statistics, Sept. 17,2007, on the Internet at www.bls.gov/cew/ew06table1.pdf (visited Nov. 24, 2008).
- <sup>3</sup> "Number of Nonprofit Organizations in the United States, 1996 - 2006," National Center for Charitable Statistics, on the Internet at http://nccsdataweb.urban.org/PubApps/profile1.php?state=US (visited Nov. 24, 2008).
- <sup>4</sup> Lester M. Salamon and S. Wojciech Sokolowski, "Nonprofit organizations: new insights from the QCEW data," Monthly Labor Review, September 2005, pp. 21-23.
- 5 "SOI Tax Stats Exempt Organizations: IRS Master File Data," Internal Revenue Service, on the Internet at www.irs.gov/taxstats/char-

- itablestats/article/0,,id=97186,00.html (visited Nov. 24, 2008).
- <sup>6</sup> "Exemption from tax on corporations, certain trusts, etc," Government Printing Office, 26 U.S. Code 501, Jan. 3, 2006. Visit www.gpoaccess.gov/uscode (visited Nov. 24, 2008) and search for 26USC501.
- <sup>7</sup> Salamon and Sokolowski, "Employment in America's Charities," p. 21.
- 8 The difference is, like all comparisons in the text, statistically significant at the 90-percent confidence interval for all occupations except for the arts, design, entertainment, sports, and media occupational group.
- <sup>9</sup> Salamon and Sokolowski, pp. 24–25.
- <sup>10</sup> See North American Industry Classification System, United States, 2002 (Office of Management and Budget), NAICS 622110, p. 820. Available on the Internet at www.census.gov/eos/www/naics/ (visited Nov. 24, 2008).
- <sup>11</sup> Ibid, NAICS 813310, p. 893. Available on the Internet at www.census.gov/eos/www/naics/ (visited Nov. 24, 2008).

Chief executives	28,170 117,840 4,090 8,880 4,320 15,630 34,630 17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090	45,190 124,850 810 2,080 640 6,190 52,910 25,030 48,030 4,180 3,330 11,160 1,080 7,100	Percentage of for- profit employ- ment  0.23 1.41 .03 .15 .30 .02 .14 .21 .38 .04 .02 .04 .15	Percentage of not-for-profit employment  0.26 1.09 .04 .08 .04 .14 .32 .16 .33 .05 .04 .06	age of govern- ment employ- ment 0.21 .58 .00 .01 .00 .03 .25 .12 .22 .02	\$73.70 48.65 41.82 52.46 49.26 50.19 35.85 53.03 50.14	\$66.26 42.78 34.01 40.73 45.62 38.78 33.11	\$49.15 41.09 32.12 37.81 36.69 36.66 33.64
General and operations managers1,427,71Advertising and promotions managers33,67Marketing managers150,13Sales managers22,42Administrative services managers146,58Computer and information systems managers210,13Financial managers210,13Sompensation and benefits managers37,57Training and development managers20,33Human resources managers, all other39,01Industrial production managers57,23Transportation, storage, and distribution managers73,51Farm, ranch, and other agricultural managers2,63Farmers and ranchers23Construction managers197,06Education administrators, preschool and child care center/program22,52Education administrators, elementary and secondary school8,78Education administrators, postsecondary8,56Education administrators, postsecondary8,56Education administrators, all other7,11Engineering managers165,72Food service managers175,44Funeral directors2,33Lodging managers19,82Veroety, real estate, and community association managers142,20Social and community service managers17,49Managers, all other18,05Agents and business managers10,33Orations agents and buyers, farm products12,63Wholesale and retail buyers, except farm products12,63Wholesale and retail buyers,<	117,840 4,090 8,880 4,320 15,630 34,630 17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090	124,850 810 2,080 640 6,190 52,910 25,030 48,030 4,180 3,330 11,160 1,080 7,100	1.41 .03 .15 .30 .02 .14 .21 .38 .04 .02	1.09 .04 .08 .04 .14 .32 .16 .33 .05	.58 .00 .01 .00 .03 .25 .12 .22	48.65 41.82 52.46 49.26 50.19 35.85	42.78 34.01 40.73 45.62 38.78	41.09 32.12 37.81 36.69 36.66
Advertising and promotions managers. Marketing managers	4,090 8,880 4,320 15,630 34,630 17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090	810 2,080 640 6,190 52,910 25,030 48,030 4,180 3,330 11,160 1,080 7,100	.03 .15 .30 .02 .14 .21 .38 .04 .02	.04 .08 .04 .14 .32 .16 .33 .05	.00 .01 .00 .03 .25	41.82 52.46 49.26 50.19 35.85	34.01 40.73 45.62 38.78	32.12 37.81 36.69 36.66
Advertising and promotions managers. Marketing managers	4,090 8,880 4,320 15,630 34,630 17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090	810 2,080 640 6,190 52,910 25,030 48,030 4,180 3,330 11,160 1,080 7,100	.03 .15 .30 .02 .14 .21 .38 .04 .02	.04 .08 .04 .14 .32 .16 .33 .05	.00 .01 .00 .03 .25	41.82 52.46 49.26 50.19 35.85	34.01 40.73 45.62 38.78	32.12 37.81 36.69 36.66
Marketing managers	8,880 4,320 15,630 34,630 17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090	2,080 640 6,190 52,910 25,030 48,030 4,180 3,330 11,160 1,080 7,100	.15 .30 .02 .14 .21 .38 .04 .02	.08 .04 .14 .32 .16 .33 .05	.01 .00 .03 .25 .12 .22	52.46 49.26 50.19 35.85 53.03	40.73 45.62 38.78	37.81 36.69 36.66
Sales managers	4,320 15,630 34,630 17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090	640 6,190 52,910 25,030 48,030 4,180 3,330 11,160 1,080 7,100	.30 .02 .14 .21 .38 .04 .02	.04 .14 .32 .16 .33 .05	.00 .03 .25 .12 .22 .02	49.26 50.19 35.85 53.03	45.62 38.78	36.69 36.66
Public relations managers	15,630 34,630 17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090	6,190 52,910 25,030 48,030 4,180 3,330 11,160 1,080 7,100	.02 .14 .21 .38 .04 .02 .04	.14 .32 .16 .33 .05	.03 .25 .12 .22 .02	50.19 35.85 53.03	38.78	36.66
Administrative services managers	34,630 17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090 160	52,910 25,030 48,030 4,180 3,330 11,160 1,080 7,100	.14 .21 .38 .04 .02 .04	.32 .16 .33 .05 .04	.25 .12 .22 .02	35.85 53.03	I I	
Computer and information systems managers	17,270 36,070 5,170 3,940 6,110 1,020 2,720 1,090	25,030 48,030 4,180 3,330 11,160 1,080 7,100	.21 .38 .04 .02	.16 .33 .05 .04	.12 .22 .02	53.03		
managers	36,070 5,170 3,940 6,110 1,020 2,720 1,090	48,030 4,180 3,330 11,160 1,080 7,100	.38 .04 .02 .04 .15	.33 .05 .04	.22 .02		I I	
Tinancial managers	36,070 5,170 3,940 6,110 1,020 2,720 1,090	48,030 4,180 3,330 11,160 1,080 7,100	.38 .04 .02 .04 .15	.33 .05 .04	.22 .02		46.27	42.20
Tompensation and benefits managers	5,170 3,940 6,110 1,020 2,720 1,090	4,180 3,330 11,160 1,080 7,100	.04 .02 .04 .15	.05 .04	.02		42.59	40.56
raining and development managers	3,940 6,110 1,020 2,720 1,090	3,330 11,160 1,080 7,100	.02 .04 .15	.04		40.29	36.12	35.03
Aluman resources managers, all other	6,110 1,020 2,720 1,090	11,160 1,080 7,100	.04 .15			43.45	38.34	34.05
radustrial production managers	1,020 2,720 1,090 160	1,080 7,100	.15	06	.02	.51.15		55
Purchasing managers	2,720 1,090 160	7,100		1 .00	.05	47.29	41.35	40.63
fransportation, storage, and distribution managers	1,090		0.6	.01	.01	40.40	38.43	36.50
distribution managers	160	15,200	.06	.03	.03	41.28	39.52	41.79
managers			.07	.01	.07	37.54	34.67	38.56
managers								
Tarmers and ranchers	(1)	520	.00	.00	.00	28.39	24.00	28.18
Education administrators, preschool and child care center/program	. \/	50	.00	(1)	.00	21.91	16.00	17.67
iducation administrators, preschool and child care center/program	1,710	9,770	.19	.02	.05	40.04	38.11	33.91
ducation administrators, elementary and secondary school		6,230	.02	.17	.03	18.48	20.78	29.65
postsecondary	18,500	190,270	.01	.17	.88	65,880	72,610	80,060
ducation administrators, all other		63,840	.01	.29	.30	33.39	39.51	40.61
ood service managers		14,260	.01	.06	.07	30.33	34.20	35.62
tuneral directors		15,940	.16	.03	.07	53.21	54.98	48.52
Jaming managers	6,630	8,290	.17	.06	.04	22.36	25.13	22.08
Addical and health services managers	I	390	.02	.00	.00	27.47	25.41	29.47
Medical and health services managers Natural sciences managers	I	1,060	.00	.00	.00	32.89	20.51	31.08
Property, real estate, and community association managers	I	590	.03	.01	.00	23.81	23.23	25.11
Property, real estate, and community association managers	96,940	42,830	.09	.89	.20	38.05	39.80	39.24
association managers	4,770	14,190	.02	.04	.07	57.49	51.67	44.07
managers	5,910	9,530	.14	.05	.04	24.82	25.65	28.93
Managers, all other	65,800	29,390	.02	.61	.14	26.24	25.77	29.98
regents and business managers of artists, performers, and athletes	,	123,790	.18	.29	.58	44.40	37.37	38.05
Purchasing agents and buyers, farm products		(1)	.01	.01	(¹)	41.37	27.78	40.73
/holesale and retail buyers, except farm products		300	.01	.00	.00	25.99	21.77	20.46
urchasing agents, except wholesale, retail, and farm products	250		.01		.50	25.77	21.77	20.40
Claims adjusters, examiners, and investigators	1,700	790	.13	.02	.00	24.52	23.62	21.59
investigators 225,55	11,730	48,310	.22	.11	.22	25.55	23.45	28.39
	6,130	49,130	.22	.06	.23	24.67	22.91	28.60
ompliance officers, except agriculture,		(1)	.01	.00	(1)	23.91	27.73	20.32
construction, health and safety, and			1					
transportation		145,560	.07	.08	.68	28.10	25.38	22.48
Cost estimators	8.630	910	.21	.01	.00	27.30	28.45	26.44
mergency management specialists 2,73		7,740	.00	.01	.04	27.30	26.13	22.65
mployment, recruitment, and placement specialists	880	24,520	.14	.17	.11	25.07	21.11	20.36
ompensation, benefits, and job analysis specialists	880 1,040	18,750	.07	.17	.09	26.27	24.39	24.29

						Percent-			
Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	age of govern- ment employ- ment	For-profit wage	Not-for- profit_wage	Govern ment wage
Training and development specialists	139,770	30,530	27,580	0.14	0.28	0.13	\$24.81	\$23.09	\$24.66
Human resources, training, and labor									
relations specialists, all other	99,390	60,700	46,470	.10	.56	.22	26.61	22.85	29.64
Logisticians	55,550	1,140	23,220	.05	.01	.11	30.81	29.74	33.34
Management analysts	354,410	20,900	102,060	.35	.19	.47	39.11	35.11	30.63
Meeting and convention planners	27,280	12,690	2,640	.03	.12	.01	21.76	22.51	20.39
Business operations specialists,	27,200	1.2,000	2,0.0				2		20.07
all other	540,740	120,400	332,220	.53	1.11	1.54	29.95	24.22	28.67
Accountants and auditors	899,880	72,650	131,160	.89	.67	.61	29.66	26.05	26.46
	38,090	210	28,210	.04	.00	.13	26.78	29.59	21.53
Appraisers and assessors of real estate									
Budget analysts	23,310	4,080	31,170	.02	.04	.14	33.27	27.51	29.07
Credit analysts	65,510	1,430	210	.06	.01	.00	28.97	24.04	25.01
Financial analysts	182,380	8,490	7,270	.18	.08	.03	37.68	30.76	29.23
Personal financial advisors	115,620	3,220	1,000	.10	.03	.00	42.25	26.71	25.30
nsurance underwriters		1 '							
	97,040	2,530	650	.10	.02	.00	27.85	25.75	23.48
Financial examiners	15,170	390	9,070	.01	.00	.04	31.95	32.00	37.83
Loan counselors	21,150	5,650	3,750	.02	.05	.02	20.94	17.92	18.68
Loan officers	340,400	14,510	5,740	.34	.13	.03	30.06	22.21	28.50
Tax preparers	62,660	210	70	.06	.00	.00	15.94	13.38	16.41
Financial specialists, all other	83,210	8,980	29,330	.08	.08	.14	29.43	23.94	27.56
Computer and information scientists,									
research	19,810	1,810	6,040	.02	.02	.03	48.40	42.92	40.69
Computer programmers	352,860	16,040	28,950	.35	.15	.13	34.04	29.94	26.70
Computer software engineers,	,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
applications	440,360	13,460	19,310	.43	.12	.09	39.87	36.08	31.07
Computer software engineers,	110,500	13,100	17,510			.03	33.07	30.00	31.07
systems software	318,640	6,310	4,490	.31	.06	.02	42.03	42.38	34.00
3y3tem3 301tware	310,040	0,510	7,770	.51	.00	.02	72.03	72.50	34.00
Computer support specialists	397,810	39,010	80,050	.39	.36	.37	21.68	20.05	19.97
Computer systems analysts	370,550	26,470	51,050	.37	.24	.24	35.64	31.88	29.24
Database administrators	86,750	10,890	12,520	.09	.10	.06	33.48	28.38	28.46
Network and computer systems	00,750	10,000	12,320	.05	.10	.00	33.40	20.50	20.40
. ,	220 740	24.470	25.050	22	22	16	22 11	20.51	27.62
administrators	230,740	24,470	35,050	.23	.23	.16	32.11	29.51	27.02
Network systems and data	170 260	12.050	20.040	17	12	00	22.15	20.20	27.47
communications analysts	170,260	13,850	20,040	.17	.13	.09	33.15	30.39	27.47
Computer specialists, all other	94,550	5,830	81,240	.09	.05	.38	32.19	28.08	34.93
Actuaries	15,460	480	760	.02	.00	.00	44.51	39.12	38.56
Mathematicians	1,150	220	1,470	.00	.00	.01	44.02	46.56	39.19
Operations research analysts	42,760	3,500	9,970	.04	.03	.05	33.07	33.20	33.81
Statisticians	9,100	2,600	8,240	.01	.02	.04	34.20	31.41	32.06
Mathematical technicians	590	170	450	.00	.00	.00	26.40	22.18	16.45
Mathematical scientists, all other	9,460	250	480	.01	.00	.00	31.81	27.68	21.20
Architects, except landscape and naval.	96,150	470	4,790	.09	.00	.02	33.43	35.25	34.82
Landscape architects	19,970	90	2,110	.02	.00	.01	29.04	30.35	29.14
Cartographers and photogrammetrists.	7,090	210	4,180	.01	.00	.02	24.75	21.69	26.26
Surveyors	51,690	300	5,120	.05	.00	.02	24.47	29.00	26.36
Aerospace engineers	74,850	(1)	(1)	.00	.00 (1)	.02 (¹)	42.07	(¹)	46.38
Agricultural engineers	2,130	180	770	.00	.00	.00	32.84	33.30	31.40
		1							
Biomedical engineers	11,100	2,010	940	.01	.02	.00	39.39	29.35	32.60
Chemical engineers	26,870	650	1,840	.03	.01	.01	39.37	43.08	34.67
Civil engineers	169,980	1,030	68,270	.17	.01	.32	35.31	33.28	32.73
Computer hardware engineers	68,870	1,440	4,340	.07	.01	.02	44.22	34.08	41.44
Electrical anginoers	136,950	4.060	7 200	1.4	04	0.3	27.00	27.00	26.00
Electrical engineers	130,930	4,060	7,200	.14	.04	.03	37.99	37.98	36.08
Electronics engineers, except	112 220	1.030	10 130	1.1	02	00	20.20	40.71	41.00
computer	112,330	1,930	18,130	.11	.02	.08	39.38	42.71	41.89
Environmental engineers	34,650	1,910	15,040	.03	.02	.07	35.61	39.64	32.60
Health and safety engineers, except									
mining safety engineers and									
inspectors	20,720	780	3,210	.02	.01	.01	33.24	29.21	31.41
Industrial engineers	195,970	1,940	2,150	.19	.02	.01	33.90	34.53	34.63
Marine engineers and naval architects	6,530	330	960	.01	.00	.00	35.53	30.70	42.95
cgcc.s aa navararenteets	5,550	1 330	200			.50		20.70	.2.75

Table A-1. Continued—For-pro	fit, not-for	-profit, and g	overnme	nt employm	ent and wa	ges, by d	letailed oc	cupation, 2	006
Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Materials engineers	19,030	370	1,860	0.02	0.00	0.01	\$36.03	\$36.00	\$41.55
Mechanical engineers	203,730	2,180	12,120	.20	.02	.06	34.67	38.53	37.70
Mining and geological engineers,									
including mining safety engineers	6,320	(1)	480	.01	(1)	.00	37.56	35.11	34.24
Nuclear engineers	11,650	580	2,650	.01	.01	.01	45.14	44.43	40.29
Petroleum engineers	14,630	30	410	.00	.00	.00	49.15	42.94	38.18
Engineers, all other	122,970	4,460	29,930	.12	.04	.14	38.40	39.96	42.11
Architectural and civil drafters	103,680	320	4,160	.10	.00	.02	20.97	21.77	22.19
Electrical and electronics drafters	31,910	420	220	.03	.00	.00	23.88	21.64	22.68
Mechanical drafters	72,590	260	330	.07	.00	.00	22.07	25.60	21.15
Drafters, all other	21,050	530	1,450	.02	.00	.01	21.87	24.26	19.40
Aerospace engineering and operations									
technicians	7,890	(1)	(1)	.00	(1)	(1)	25.92	(1)	20.56
Civil engineering technicians	48,590	500	38,190	.05	.00	.18	20.76	21.63	19.76
Floatisal and electronic engineering									
Electrical and electronic engineering technicians	142,350	3,430	22,060	.14	.03	.10	23.75	23.78	28.43
1			440	1				1	26.43 18.94
Electro-mechanical technicians	14,520	390		.01	.00	.00	22.40	25.26	
Environmental engineering technicians	16,660	590	3,520	.02	.01	.02	20.31	22.78	21.92
Industrial engineering technicians	72,420	550	1,330	.07	.01	.01	24.40	25.55	27.44
Mechanical engineering technicians	45,120	800	890	.04	.01	.00	22.86	24.36	24.83
Engineering technicians, except,	52.210	1 420	24210	0.5	0.1	11	25.10	22.04	27.41
drafters all other	53,310	1,420	24,310	.05	.01	.11	25.10	22.94	27.41
Surveying and mapping technicians	58,720	1,220	11,270	.06	.01	.05	16.06	20.50	19.02
Animal scientists	840	170	2,920	.00	.00	.01	28.70	27.56	24.58
Food scientists and technologists	7,380	620	820	.01	.01	.00	28.27	32.19	27.15
Soil and plant scientists	5,100	810	5,210	.01	.01	.02	29.29	25.32	27.35
Biochemists and biophysicists	14,420	2,630	1,650	.01	.02	.01	40.84	37.69	23.54
Microbiologists	7,990	2,240	5,760	.01	.02	.03	30.26	33.03	31.73
Zoologists and wildlife biologists	3,990	2,240	11,790	.00	.02	.05	28.29	25.44	26.82
Biological scientists, all other	5,690	1,870	18,000	.01	.02	.08	33.68	28.95	29.52
Conservation scientists	990	1,260	13,820	.00	.01	.06	24.94	27.00	26.73
Foresters	3,840	120	6,820	.00	.00	.03	26.83	24.09	24.32
Epidemiologists	540	810	2,800	.00	.01	.01	34.75	33.81	26.34
Medical scientists, except	3.0	0.0					3 3	33.0.	20.5
epidemiologists	38,540	19,950	19,890	.04	.18	.09	38.78	31.47	26.47
Life scientists, all other	6,810	2,570	3,790	.01	.02	.02	33.50	27.59	28.26
Astronomers	100	360	960	.00	.00	.00	48.71	43.53	46.15
Physicists	6,830	3,730	4,860	.01	.03	.02	47.20	48.06	42.57
Atmospheric and space scientists	3,390	1,220	3,670	.00	.01	.02	32.93	43.39	39.56
Chemists	67,790	2,610	12,470	.07	.02	.06	31.06	32.10	33.70
		,	· 1						
Materials scientists	8,360	560	470	.01	.01	.00	37.30	39.14	29.57
Environmental scientists and									
specialists, including health	38,040	3,360	37,060	.04	.03	.17	31.02	31.71	27.25
Geoscientists, except hydrologists and									
geographers	22,390	360	6,280	.02	.00	.03	40.07	35.92	32.55
Hydrologists	3,860	80	3,810	.00	.00	.02	33.20	44.19	32.14
Physical scientists, all other	8,080	2,280	11,380	.01	.02	.05	43.86	35.29	39.51
Economists	3,770	1,690	7,620	.00	.02	.04	43.86	41.19	37.75
Market research analysts	196,040	14,130	4,210	.19	.13	.02	32.14	26.09	28.10
Survey researchers	19,850	2,160	2,280	.02	.02	.01	18.26	19.73	25.18
Clinical, counseling, and school									
psychologists	21,660	23,390	52,600	.02	.22	.24	37.48	28.33	30.90
Industrial-organizational psychologists	750	250	150	.00	.00	.00	47.51	38.19	30.09
Psychologists, all other	2,010	1,210	4,800	.00	.01	.02	45.90	38.70	35.39
Sociologists	700	1,760	980	.00	.02	.00	33.64	36.23	26.09
Sociologists Urban and regional planners	6,480	420	25,800	.00	.02	.00	33.04	27.47	26.09
Anthropologists and archeologists	2,820	280	1,890		.00	.12	23.78	1	28.07
			1	.00			l	23.73 21.87	
Geographers	210	50 370	710	.00	.00	.00	29.36		31.44
Political scientists	730 770	370 680	2,000 2,520	.00	.00 .01	.01 .01	27.38 28.67	22.69	25.10 45.66
	//0	1 000	2,320	.00	.01	.01	20.07	40.67	4J.00
See notes at end of table.									

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern ment wage
social scientists and related workers,	0.000	4.000	17 470	0.01	0.04	0.00	622.47	62455	ć21.20
all other	9,080	4,880	17,470	0.01	0.04	0.08	\$33.47	\$34.55	\$31.29
technicians	10,380	1,730	7,210	.01	.02	.03	16.23	16.78	15.94
Biological technicians	28,180	18,340	25,530	.03	.17	.12	19.60	18.89	16.57
Chemical technicians	56,620	2,050	2,420	.06	.02	.01	19.69	18.47	19.06
Geological and petroleum technicians	10,790	60	430	.01	.00	.00	25.03	18.63	18.74
Nuclear technicians	5,990	320	100	.01	.00	.00	31.31	30.22	23.80
ocial science research assistants	5,160	5,770	4,910	.01	.05	.02	18.69	16.50	16.54
invironmental science and protection	3,100	3,7,70	1,510	.01	.03	.02	10.05	10.50	10.51
technicians, including health	19,310	2,050	13,700	.02	.02	.06	18.77	16.37	20.48
forensic science technicians	1,700	220	10,540	.00	.00	.05	24.08	24.12	22.82
orest and conservation technicians	980	380	29,240	.00	.00	.14	18.14	17.95	16.16
ife, physical, and social science	200	300	27,240	.00	.00		10.14	17.55	10.10
technicians, all other	22,730	11,080	25,410	.02	.10	.12	20.53	19.96	18.39
Substance abuse and behavioral	10.020	42.520	12 710	02	40	06	17.12	16.63	10.54
disorder counselors	18,830	43,520	13,710	.02	.40	.06	17.13	16.63	19.54
ducational, vocational, and school	21 700	45.040	161 200	0.3	42	75	10.01	10.22	25.70
counselors	21,780		161,300	.02	.42	.75	19.81	19.22	25.70
Marriage and family therapists	6,200	9,080	6,080	.01	.08	.03	20.31	20.09	24.73
Mental health counselors	23,810	54,330	13,770	.02	.50	.06	18.83	16.87	22.27
Counselors, all other	23,980	71,700	26,030	.02 .00	.66 .08	.12 .06	16.52 18.26	13.92 17.28	20.32 20.98
Child, family, and school social	3,580	9,170	11,920						
workersl	22,230		149,570	.02	.88	.70	17.56	16.64	21.52
workers Mental health and substance abuse	35,820	58,820	22,670	.04	.54	.11	21.69	21.14	21.81
social workers	23,510	67,100	24,450	.02	.62	.11	19.04	17.37	19.87
ocial workers, all other	8,050	20,310	33,980	.01	.19	.16	19.31	18.76	23.61
lealth educators	10,260	29,170	18,740	.01	.27	.09	21.12	20.23	24.51
Probation officers and correctional treatment specialists	1,720	900	87,880	.00	.01	.41	15.32	14.26	22.31
social and human service assistants	54,270	167,890	103,070	.05	1.55	.48	12.58	12.13	14.68
Community and social service		,	,						
specialists, all other	14,640	45,900	48,640	.01	.42	.23	16.64	16.55	19.51
Clergy Directors, religious activities and	15,050	19,400	3,520	.01	.18	.02	19.91	20.65	24.08
education	6,890	7,460	420	.01	.07	.00	16.93	18.47	29.33
Religious workers, all other	2,280	3,610	130	.00	.03	.00	13.15	14.48	19.40
awyers	418,460		115,270	.41	.16	.54	58.09	41.08	43.50
Arbitrators, mediators, and conciliators.	2,900	2,620	2,710	.00	.02	.01	27.59	28.07	28.70
Paralegals and legal assistants	191,480	5,160	33,550	.19	.05	.16	21.61	20.37	23.35
Court reporters	6,370	(1)	10,290	.00	(¹)	.00	21.31	(1)	24.55
aw clerks	18,270	370	13,350	.02	.00	.06	18.38	13.98	19.62
itle examiners, abstractors, and		226	1740	2.5	22	04	40 ==	40.50	400-
searchers	61,640	220	1,740	.06	.00	.01	19.53	18.60	19.85
egal support workers, all other	12,920	1,180	24,980	.01	.01	.12	22.59	18.14	25.42
Business teachers, postsecondary Computer science teachers,	6,020	22,300	39,700	.01	.21	.18	60,110	72,810	69,890
postsecondary Nathematical science teachers,	4,820	8,030	24,000	.00	.07	.11	58,780	73,950	63,050
postsecondary	1,660	10,320	32,870	.00	.10	.15	61,290	65,490	61,930
Architecture teachers, postsecondary	300	1,810	3,760	.00	.02	.02	64,340	71,870	65,020
ngineering teachers, postsecondary Agricultural sciences teachers,	890	7,700	23,580	.00	.07	.11	78,170	87,320	80,200
postsecondary	80	950	9,120	.00	.01	.04	61,480	72,470	77,750
Biological science teachers, postsecondary	880	15,610	35,700	.00	.14	.17	73,770	81,840	82,260
forestry and conservation science teachers, postsecondary	(¹)	440		(1)			(1)		68,990

				D	D	Percent-			
Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Atmospheric, earth, marine, and space									
sciences teachers, postsecondary	260	1,970	6,480	0.00	0.02	0.03	\$73,290	\$78,260	\$73,890
Chemistry teachers, postsecondary Environmental science teachers,	1,010	6,870	11,840	.00	.06	.06	68,680	72,440	68,680
postsecondary	110	1,650	2,570	.00	.02	.01	60,500	69,490	73,970
Physics teachers, postsecondary Anthropology and archeology teachers,	210	4,190	8,000	.00	.04	.04	77,480	78,370	72,500
postsecondaryArea, ethnic, and cultural studies	70	1,710	3,300	.00	.02	.02	70,240	72,800	65,770
teachers, postsecondary	180	2,860	4,340	.00	.03	.02	62,920	67,580	61,200
Economics teachers, postsecondary	300	4,340	7,770	.00	.04	.04	72,890	85,730	75,810
Geography teachers, postsecondary Political science teachers, p	130	780	3,170	.00	.01	.01	60,180	64,710	62,500
ostsecondary	330	5,030	8,520	.00	.05	.04	71,400	71,750	67,270
Psychology teachers, postsecondary	1,250	10,350	18,190	.00	.10	.08	65,150	66,490	63,380
Sociology teachers, postsecondary Social sciences teachers, postsecondary,	430	5,720	9,990	.00	.05	.05	62,310	67,400	60,730
all other	430	1,590	3,830	.00	.00	.00	49,620	73,510	70,130
Health specialties teachers, postsecondary Nursing instructors and teachers,	8,720	41,080	68,140	.01	.38	.32	61,590	95,580	91,680
postsecondary	4,090	11,190	24,270	.00	.10	.11	55,420	60,870	58,070
Education teachers, postsecondary Library science teachers,	3,740	17,760	32,370	.00	.16	.15	53,090	56,110	58,600
postsecondary Criminal justice and law enforcement	40	880	2,950	.00	.01	.01	56,630	53,960	58,490
teachers, postsecondary	400	2,080	7,960	.00	.02	.04	55,330	53,030	55,880
Law teachers, postsecondary	940	6,240	4,790	.00	.06	.02	71,870	95,680	96,300
Social work teachers, postsecondary  Art, drama, and music teachers,	110	2,620	5,170	.00	.02	.02	54,710	59,630	57,190
postsecondary Communications teachers,	6,230	29,980	36,120	.01	.28	.17	55,630	59,630	57,500
postsecondary English language and literature	1,010	6,790	15,910	.00	.06	.07	52,110	57,510	56,480
teachers, postsecondary Foreign language and literature	2,600	15,800	41,220	.00	.15	.19	56,410	59,650	56,430
teachers, postsecondaryHistory teachers, postsecondary	2,290 550	9,470 7,570	13,120 12,940	.00 .00	.09 .07	.06 .06	41,180 63,760	66,700 67,470	58,340 60,560
Philosophy and religion teachers,									
postsecondaryGraduate teaching assistants	930 960	10,430 25,550	6,570 86,620	.00	.10 .24	.03 .40	54,710 28,320	59,750 32,600	61,520 29,480
postsecondaryRecreation and fitness studies teachers,	130	500	3,720	.00	.00	.02	46,500	62,050	60,890
postsecondaryVocational education teachers,	1,440	4,370	11,380	.00	.04	.05	47,630	50,130	56,330
postsecondary	43,660	12,880	54,690	.04	.12	.25	20.25	24.61	23.81
Postsecondary teachers, all other Preschool teachers, except special	14,570	77,750	182,640	.01	.72	.85	69,280	77,640	70,060
education	195,330	119,920	48,640	.19	1.11	.23	10.50	12.45	20.17
Kindergarten teachers, except special education	11,740	14,550	140,080	.01	.13	.65	32,220	36,730	49,250
special educationMiddle school teachers, except	66,520	86,710 1	,379,610	.07	.80	6.41	38,520	41,150	49,330
special and vocational education  Vocational education teachers,	19,890	42,800	594,870	.02	.39	2.77	40,950	44,210	49,960
middle schoolSecondary school teachers, except	290	1,020	14,550	.00	.01	.07	38,190	40,540	47,180
special and vocational education	28,960	76,490	938,890	.03	.70	4.37	46,060	47,250	51,310

						Percent-			
Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	age of govern- ment employ- ment	For-profit wage	Not-for- profit_wage	Govern ment wage
Vocational education teachers,									
secondary school	2,110	2,960	91,940	0.00	0.03	0.43	\$52,160	\$53,580	\$50,500
Special education teachers, preschool, kindergarten, and elementary	7.620	15.410	104 210	01	1.4	00	42.070	42.410	FO 470
school	7,620	15,410	194,310	.01	.14	.90	43,870	42,410	50,470
school	1,520	3,890	100,950	.00	.04	.47	44,890	47,290	51,620
schoolAdult literacy, remedial education, and	3,930	6,500	126,680	.00	.06	.59	45,200	46,980	52,990
GED teachers and instructors	9,710	10,070	52,050	.01	.09	.24	18.18	18.75	23.94
Self-enrichment education teachers	76,520	45,790	27,730	.08	.42	.13	17.44	18.59	21.17
Teachers and instructors, all other	71,610	54,060	456,420	.07	.50	2.12	34,270	35,700	35,410
Archivists	1,050	2,510	1,930	.00	.02	.01	21.58	19.73	23.20
Curators	1,030	5,620	2,900	.00	.05	.01	25.16	23.51	24.58
Museum technicians and	1,030	3,020	2,500	.00	.03	.01	23.10	23.31	21.50
conservators	670	4,220	4,960	.00	.04	.02	18.42	17.47	18.94
Librarians	10,370	21,220	118,910	.01	.20	.55	23.97	23.85	24.45
Library technicians	5,250	13,980	95,590	.01	.13	.44	14.46	14.19	13.22
Audio-visual collections specialists	350	1,160	5,120	.00	.01	.02	17.01	18.17	20.78
Farm and home management advisors.	1,850	570	10,280	.00	.01	.05	35.63	20.08	20.28
Instructional coordinators	18,550	21,600	77,970	.02	.20	.36	25.55	23.17	27.91
Teacher assistants	114,100	154,720	983,120	.11	1.43	4.57	20,060	21,340	22,130
Education, training, and library	,	,	,				,	,	,
workers, all other	4,290	11,940	68,650	.00	.11	.32	17.74	17.84	16.94
Art directors	28,990	1,860	350	.03	.02	.00	38.25	29.59	28.18
Craft artists	4,400	370	140	.00	.00	.00	13.91	10.35	16.44
Fine artists, including painters, sculptors, and illustrators	9,940	570	750	.01	.01	.00	22.65	21.16	23.57
Multi-media artists and animators	25,040	690	560	.02	.01	.00	28.11	24.01	22.23
Artists and related workers, all other	4,050	320	3,510	.00	.00	.02	19.37	18.84	28.70
Commercial and industrial designers	33,040	300	230	.03	.00	.00	28.58	25.74	22.43
Fashion designers	15,370	250	60	.02	.00	.00	33.53	20.91	23.77
Floral designers	61,400	120	70	.06	.00	.00	11.05	13.22	16.90
Graphic designers	179,020	6,200	6,650	.18	.06	.03	20.97	20.64	22.90
Interior designers Merchandise displayers and window	52,100	170	320	.05	.00	.00	23.01	23.57	28.48
trimmers	62,760	190	30	.06	.00	.00	12.75	13.07	17.80
Set and exhibit designers	5,620	1,950	770	.01	.02	.00	23.12	18.19	22.58
Designers, all other	10,700	410	320	.01	.00	.00	23.28	28.77	23.71
Actors	45,420	6,190	270	.04	.06	.00	22.11	20.10	15.37
Producers and directors	52,300	8,280	3,590	.05	.08	.02	36.80	24.88	25.66
Athletes and sports competitors	10,840	1,420	250	.01	.01	.00	78,980	44,020	49,270
Coaches and scoutsUmpires, referees, and other sports	56,750	40,360	57,410	.06	.37	.27	33,390	33,170	33,250
officials	5,500	3,000	5,320	.01	.03	.02	28,620	25,300	27,410
					I I		-		
Dancers Choreographers	13,080	3,030	70 100	.01	.03	.00	13.05	17.01	13.98
J .	14,480	1,800 4,000	100 240	.01	.02 .04	.00 .00	18.10 26.44	21.16	16.66
Musicians and composers	5,240			.01	I I			24.53	26.05
Musicians and singers Entertainers and performers, sports	22,660	22,870	1,160	.02	.21	.01	26.06	29.38	19.24
and related workers, all other	56,610	1,440	1,450	.06	.01	.01	16.84	17.40	16.11
Radio and television announcers	37,210	2,640	420	.04	.02	.00	17.37	17.10	14.44
Public address system and other	0 110	110	110	.01	.00	.00	16.31	1715	15 22
Broadcast nows analysts	8,110 6,450	330			1			17.15	15.32
Broadcast news analysts	6,450		90	.01	.00	.00	32.44	29.06	18.05
Reporters and correspondents	51,300	1,850	280	.05	.02	.00	20.19	18.61	20.01
Public relations specialists	117,600	62,790	30,420	.12	.58	.14	26.63	24.68	24.79
Editors	86,170	11,430	2,940	.09	.11	.01	25.75	25.06	21.87
			1,660	.04	.02	.01	70 79		12 25
Technical writers	42,070	1,650					29.28	28.54	28.85
Technical writers Writers and authors Interpreters and translators	33,280 9,730	7,320 4,760	2,820 16,520	.03	.07	.01 .08	28.70 20.15	24.13 17.40	28.17 18.97

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Media and communication workers,									
all other	16,010	3,010	4,170	0.02	.03	0.02	\$23.11	\$21.09	\$19.46
Audio and video equipment	20.040	4.150	F 0.40	0.2	0.4	02	10.02	16.57	17 21
techniciansBroadcast technicians	30,840 27,180	4,150 2,700	5,840 2,680	.03	.04	.03 .01	19.03 16.63	16.57 17.69	17.21 19.71
Radio operators	470	40	930	.00	.00	.00	17.68	20.08	16.71
Sound engineering technicians	12,970	990	220	.01	.01	.00	24.45	20.16	19.25
Photographers	58,280	1,080	1,180	.06	.01	.01	15.09	21.76	19.75
Camera operators, television, video,		1,000	.,						
and motion picture	19,970	1,310	1,140	.02	.01	.01	22.50	15.13	23.13
Film and video editors	16,900	410	130	.02	.00	.00	28.17	18.19	19.76
Media and communication equipment									
workers, all other	9,460	2,170	6,350	.01	.02	.03	22.58	23.97	30.22
Chiropractors	24,870	510	90	.02	.00	.00	39.09	35.93	24.86
Dentists, general	80,710	3,260	2,350	.08	.03	.01	68.76	55.55	47.14
Oral and maxillofacial surgeons	5,030	250	2,330 50	.00	.00	.00	80.94	50.56	47.14
Orthodontists	5,120	(¹)	(¹)	.00	(1)	.00 (¹)	85.64	53.80	47.32 (1)
Prosthodontists	450	(¹)	(¹)	.00	(1)	(¹)	78.39	47.26	(¹)
Dentists, all other specialists	1,880	200	2,530	.00	.00	.01	74.59	40.17	36.15
Dietitians and nutritionists	19,780	19,000	12,980	.02	.18	.06	23.22	22.84	22.67
Optometrists	22,910	1,040	410	.02	.01	.00	47.47	49.02	31.09
harmacists	181,900	41,510	18,220	.18	.38	.08	45.17	44.18	42.73
Anesthesiologists	24,420	4,440	1,210	.02	.04	.01	91.74	76.56	64.78
amily and general practitioners	69,750	27,880	12,580	.07	.26	.06	76.00	68.08	56.96
nternists, general	34,750	12,450	1,670	.03	.11	.01	81.79	66.30	62.94
Obstetricians and gynecologists	18,010	3,900	650	.02	.04	.00	88.00	78.53	59.79
Pediatricians, general	19,230	8,390	1,450	.02	.08	.00	70.07	63.47	64.46
Psychiatrists	10,260	8,380	6,170	.01	.08	.03	77.59	70.35	65.11
Surgeons	41,780	8,060	2,140	.04	.07	.01	91.04	79.51	72.79
Physicians and surgeons, all other	99,800	62,410	48,110	.10	.58	.22	84.26	59.60	45.83
Physician assistants	39,570	17,430	6,060	.04	.16	.03	35.59	35.90	35.65
Podiatrists	7,640	730	670	.01	.01	.00	58.92	50.73	41.53
Registered nurses	829,950	1,164,360	439,300	.82	10.73	2.04	28.34	29.07	27.88
Audiologists	6,920	2,170	1,830	.01	.02	.01	30.21	28.37	27.43
Occupational therapists	40,730	29,160	18,910	.04	.27	.09	31.88	28.93	27.69
Physical therapists	91,700	48,910	16,130	.09	.45	.07	33.37	31.98	30.56
Radiation therapists	4,150	8,240	1,920	.00	.08	.01	34.86	31.78	30.33
Recreational therapists	8,420	8,570	7,200	.01	.08	.03	16.11	17.02	19.85
Respiratory therapists	33,350	54,080	12,360	.03	.50	.06	23.32	23.45	22.60
Speech-language pathologists	26,610	18,240	53,950	.03	.17	.25	33.41	29.60	27.06
Therapists, all other	4,730	5,390	1,590	.00	.05	.01	21.92	20.35	25.14
Veterinarians	46,310	1,140	2,380	.05	.01	.01	39.53	33.90	34.55
Health diagnosing and treating									
practitioners, all other	19,480	17,740	16,130	.02	.16	.08	52.94	29.75	35.42
Medical and clinical laboratory	55.040	01 220	27.440		<b></b>	1.3	22.00	2432	22.00
technologists	55,940	81,320	27,110	.06	.75	.13	23.86	24.20	23.99
Medical and clinical laboratory technicians	63,480	59,570	22,180	.06	.55	.10	15.90	17.20	17.13
tecimicians	03,400	39,370	22,100	.00	.55	.10	15.90	17.20	17.13
Dental hygienists	162,610	2,310	1,570	.16	.02	.01	30.11	27.13	23.32
Cardiovas cular technologists									
and technicians	14,010	24,920	5,210	.01	.23	.02	21.65	20.94	20.20
Diagnostic medical sonographers	20,140	20,330	4,080	.02	.19	.02	27.89	27.99	27.09
Nuclear medicine technologists	7,460	10,000	1,940	.01	.09	.01	30.70	30.16	28.58
Radiologic technologists and	01 222	07.030	22.722		01	4.4	22.25	3400	22.00
technicians	81,230	87,830	22,720	.08	.81	.11	23.25	24.06	23.09
Emergency medical technicians and	76,000	40.200	72 000	00	16	24	12.15	1276	15 22
paramedics Dietetic technicians	76,080 8,540	49,380	73,080	.08	.46	.34	13.15	13.76	15.23 12.64
Pharmacy technicians	230,410	11,440 38,300	4,560 15,680	.01 .23	.11	.02 .07	11.85 12.29	12.99 14.34	15.10
maimacy technicians	230,410	20,200	13,000	.23	رد.	.07	12.29	14.54	13.10

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Psychiatric technicians	15,120	13,620	30,340	0.01	0.13	0.14	\$12.90	\$13.27	\$16.11
Respiratory therapy technicians	5,360	10,490	3,300	.01	.10	.02	18.62	19.44	17.86
Surgical technologists	31,630	43,180	10,220	.03	.40	.05	18.20	18.00	16.44
Veterinary technologists and									
technicians	65,350	1,930	2,560	.06	.02	.01	13.15	15.03	16.92
Licensed practical and licensed	440.600	242.250	06.550	4.4	100	45	10.20	47.70	4677
vocational nurses	419,690	212,350	96,550	.41	1.96	.45	18.28	17.78	16.77
Medical records and health	80,470	62.500	21 710	.08	.59	10	12.66	1400	16.12
information technicians Opticians, dispensing	64,490	63,590 1,180	21,710 130	.06	.01	.10 .00	13.66 15.41	14.89 17.49	16.12
Orthotists and prosthetists	4,100	630	590	.00	.01	.00	30.83	24.29	28.68
Health technologists and technicians,	4,100	030	370	.00	.01	.00	30.03	24.27	20.00
all other	33,360	28,890	10,360	.03	.27	.05	17.64	18.77	19.46
Occupational health and safety	33,333	20,070	. 0,500		,		.,,,,,	1017	.,,,,
specialists	19,130	3,300	20,160	.02	.03	.09	29.23	28.78	27.60
Occupational health and safety			.,						
technicians	5,710	1,330	3,020	.01	.01	.01	22.32	18.40	20.64
Athletic trainers	7,370	4,470	3,620	.01	.04	.02	36,890	38,520	43,250
Healthcare practitioners and technical									
workers, all other	21,040	19,150	10,650	.02	.18	.05	20.65	20.83	25.18
Home health aides	471,040	245,180	36,690	.46	2.26	.17	9.27	9.97	12.45
Nursing aides, orderlies, and									
attendants	727,130	499,070	152,340	.72	4.60	.71	10.58	11.47	11.79
Psychiatric aides	13,110	12,260	31,910	.01	.11	.15	10.58	11.36	12.84
Occupational therapist assistants	12,950	7,550	3,250	.01	.07	.02	21.20	18.90	19.43
Occupational therapist aides	3,810	2,630	1,370	.00	.02	.01	13.62	12.40	14.35
Physical therapist assistants	38,510	16,940	4,320	.04	.16	.02	20.08	19.37	19.47
Physical therapist aides	31,770	10,690	3,110	.03	.10	.01	11.11	11.79	10.03
Massage therapists	40,140	1,590	390	.04	.01	.00	18.83	20.21	19.72
Dental assistants	266,370	6,400	7,190	.26	.06	.03	14.76	14.06	15.30
Medical assistants	315,340	75,720	19,060	.31	.70	.09	12.88	13.52	14.46
Medical equipment preparers	13,910	24,040	4,910	.01	.22	.02	12.78	13.15	12.51
Medical transcriptionists	46,580	33,670	6,710	.05	.31	.03	14.61	15.00	14.22
Pharmacy aides	46,080	3,070	930	.05	.03	.00	9.75	12.20	12.18
Veterinary assistants and laboratory	10,000	3,070	)50	.03	.03		)., 3	12.20	12.10
animal caretakers	64,210	3,760	2,540	.06	.03	.01	9.88	12.23	12.98
Healthcare support workers, all other	81,870	71,260	33,830	.08	.66	.16	13.05	13.43	14.86
First–line supervisors/managers									
of correctional officers	1,060	80	36,410	.00	.00	.17	20.78	21.78	26.40
First-line supervisors/managers									
of police and detectives	30	510	91,530	.00	.00	.43	28.27	31.34	33.20
First–line supervisors/managers									
of fire fighting and prevention	500	200	50.270		0.0	22	26.01	24.06	24.26
workers	580	200	50,370	.00	.00	.23	26.81	21.06	31.26
First–line supervisors/managers,									
protective service workers, all other	31,110	4,320	10,840	.03	.04	.05	20.20	21.64	27.39
Fire fighters	5,290	2,630	277,940	.03	.02	1.29	16.84	13.34	20.44
Fire inspectors and investigators	1,280	60	12,120	.00	.02	.06	22.20	21.77	24.13
Forest fire inspectors and prevention	1,200		12,120	.00	.00	.00	22.20	21.77	24.13
specialists	30	(1)	1,680	.00	(1)	.00	14.08	(1)	17.28
·									
Correctional officers and jailers	15,110	960	409,010	.01	.01	1.90	13.56	12.70	18.48
Detectives and criminal investigators	(¹)	60	(¹)	(¹)	.00	(¹)	(1)	30.40	(¹)
Parking enforcement workers Police and sheriff's patrol officers	330 230	290	9,500	.00	.00	.04	14.70	10.81	15.16
Transit and railroad police	(¹)	3,640 (¹)	642,600 3,870	.00 (¹)	.03 (¹)	2.99 .00	20.22 23.81	21.45 (¹)	22.93 23.74
Animal control workers	80	1,470	13,070	.00	.01	.00	13.88	12.37	23.74 14.31
Private detectives and investigators	31,810	560	3,730	.00	.01	.00	17.91	24.29	21.51
Gaming surveillance officers	31,010	]	3,730	.03	.01	.02	17.51	24.23	ا ل.، ا ک
and gaming investigators	4,070	50	4,520	.00	.00	.02	13.64	14.55	15.42
See notes at end of table.	.,,,,,		.,525		.,,,		1		

Occupation	Table A-1. Continued—For-pro	fit, not-for-	profit, and go	overnme	nt employm	ent and wa		etailed oc	cupation, 2	006
Crossing guards	Occupation	employ-	employ-	ment employ-	of for- profit employ-	of not-for- profit employ-	age of govern- ment employ-			Govern- ment wage
Lifeguards, skip astrol, and other recreational protective service workers.  29,820 34,340 45,040 0.3 3.2 21 8.72 8.31 9.34 15.77 Protective service workers, all other 27,180 3.820 51,140 0.3 0.4 2.4 12.53 13.48 15.71 15.72 workers.  Chefs and head cooks.  First-line supervisor/managers of food preparation and serving workers.  Goods, institution and cafeteria.  149,180 2,910 55,840 68 25 66 13.77 15.22 14.20 15.00 15.			70,590	100,000	0.85	0.65	0.46	\$10.86	\$12.39	\$13.54
Protective service workers, all other	Crossing guards	10,870	310	56,630	.01	.00	.26	12.08	12.36	10.43
Protective service workers, all other	recreational protective service	20.020	24240	45.040	0.2	22	24	0.70	0.24	0.24
Chefs and head cooks   96,120   4,770   3,840   0.9   0.4   0.2   17.78   22.49   22.84   17.51   17				· '	1			1		
First-line supervisors/managers of food preparation and serving workers.  692,580   26,910   55,840   6.8   2.5   2.6   13,77   15,32   14,200   15,000   15	T	· ·		· '	1			1		
workers	First–line supervisors/managers	96,120	4,770	3,840	.09	.04	.02	17.78	22.49	22.84
Cooks, fast food		602.500	26.010	55.040	60	25	26	12.77	15.22	1420
Cooks, Institution and cafeteria   149,180   72,160   159,120   15   67   74   10.19   10.80   9.99	workers	· ·		·	1			1		
Cooks, private household	Cooks, fast food				1			1		
Cooks, festaurant.         813,950         12,800         3,250         80         1.2         0.2         10,07         11,60         10,59           Cooks, short order         183,450         6,300         540         .18         .06         .00         8,97         9,56         9,74           Cooks, all other         11,500         13,330         110         .01         .01         .00         11,47         10,19         11,70           Food preparation workers         473,670         49,990         3,670         49,990         3,670         49,990         3,670         49,990         3,670         49,990         3,670         49,990         3,670         49,990         3,670         49,990         3,670         47,990         3,670         47,990         3,670         47,990         1,71         8,01         9,13         9,21         9,50         9,68         7,51         9,13         9,21         9,68         7,51         9,15         9,50         9,60         1,60         4,60         3,00         0,01         1,01         1,01         1,01         1,01         1,01         1,01         1,01         1,01         1,01         1,01         1,01         1,01         1,01         1,01		· ·			1			1		
Cooks, short order         183,450         6,300         540         .18         .06         .00         8.97         9.56         9.74           Cooks, all other         11,500         1,330         110         .01         .01         .01         .00         11,47         10,19         11,79         11,79         11,70         <					1			1		
Cooks, all other		813,950	12,800	3,250	.80	.12	.02	10.07	11.60	10.59
Food preparation workers					1			l		9.74
Bartenders		11,500	1,330	110	.01	.01	.00	11.47	10.19	11.70
Combined food preparation and serving workers, including fast food.   2,283,990   42,830   146,240   2.25   3.99   6.88   7.51   9.15   9.50	Food preparation workers	718,420	67,840	100,860	.71	.63	.47	8.69	9.50	9.62
Combined food preparation and serving workers, including fast food.         2,283,990         42,830         146,240         2.25         39         6.8         7.51         9.15         9.50           Counter attendants, cafeteria, food concession, and coffee shop. dood concession, and coffee shop. Individual states and waitresses.         2,261,080         54,460         9,120         2.23         50         .04         8,23         9,31         8,39           Food servers, nonrestaurant.         126,550         47,790         10,170         .12         .44         .05         9,32         9,65         10,45           Dishwashers		433,670	49,990	3,670	.43	.46	.02	8.98	8.30	8.74
Food concession, and coffee shop.   479,820   14,580   36,510   47   1.3   1.7   8.01   9.13   8.23   9.21   8.29   9.60   9.100   9.22   5.0   0.4   8.23   9.31   8.39   9.20   9.60   9.100   9.10   7.75   8.51   8.82   9.32   9.65   10.45   9.32   9.95   9.95   9.65	serving workers, including fast food	2,283,990	42,830	146,240	2.25	.39	.68	7.51	9.15	9.50
Waiters and waitresses.         2,261,080         54,460         9,120         2,23         5.0         0.4         8,23         9,31         8,39           Food servers, norrestaurant.         126,550         47,790         10,170         1.12         .44         .05         9,32         9,65         10,45           Dining room and cafeteria attendants and bartender helpers.         362,300         20,150         20,700         .36         .19         .10         .7.75         8.51         8.82           Dishwashers.         477,930         21,130         6,170         .47         .19         .03         .7.75         8.37         8.11           Host and hostesses, restaurant, lounge, and coffee shop.         336,140         3,790         2,030         .33         .03         .01         8.07         9.95         8.91           Food preparation and serving related workers, all other         45,230         4,550         5,620         .04         .04         .03         9,10         10,15         10,12           First-line supervisors/managers of landscaping and janitorial workers.         122,090         20,610         41,870         .12         .19         .19         15,33         16,93         17,93           Hist-Line supervisors/managers of landscap										
Food servers, nonrestaurant		479,820	14,580	36,510	.47	.13	.17	8.01	9.13	9.21
Dining room and cafeteria attendants and bartender helpers	Waiters and waitresses	2,261,080	54,460	9,120	2.23	.50	.04	8.23	9.31	8.39
and bartender helpers   362,300   20,150   20,700   3.6   .19   .10   7.75   8.51   8.82     Dishwashers   477,930   21,130   6,170   .47   .19   .03   7.75   8.37   8.11     Hosts and hostesses, restaurant, lounge, and coffee shop   336,140   3,790   2,030   .33   .03   .01   8.07   9.95   8.91     Food preparation and serving related workers, all other   45,230   4,550   5,620   .04   .04   .03   9.10   10.15     First-line supervisors/managers of housekeeping and janitorial workers   122,090   20,610   41,870   .12   .19   .19   15.33   16.93   17.93     First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers   87,030   7,750   16,940   .09   .07   .08   18.82   21.34   20.84     Janitors and cleaners, except maids and housekeeping cleaners   1,449,300   172,700   536,320   1.43   1.59   2.49   9.68   10.65   12.25     Maids and housekeeping cleaners   1,449,300   172,700   536,320   1.43   1.59   2.49   9.68   10.65   12.25     Maids and housekeeping cleaners   1,249   (1)   (1)   (1)   (1)   (1)   13.01   10.77   (1)     Pest control workers   61,260   (1)   (1)   .00   (1)   (1)   14.03   (1)   14.67     Landscaping and groundskeeping workers   739,780   65,120   126,850   .73   .60   .59   10.70   11.11   12.91    Pesticide handlers, sprayers, and applicators, vegetation   24,380   360   3,920   .02   .00   .02   13.99   16.96   16.37     Grounds maintenance workers, all other   13,250   1,200   7,650   .01   .01   .04   11.84   10.06   11.87     Gaming supervisors   17,040   590   6,460   .02   .01   .03   20.86   15.65   19.37     Slot key persons   78,910   30,410   17,220   .08   28   .08   17.00   16.26   20.47     Animal trainers   9,990   3,760   4,070   .01   .03   .02   9.85   9.14   11.25     Nonfarm animal caretakers   87,420   16,120   4,880   .09   .15   .02   9.47   10.00   13.15     Gaming and provisors   9,990   3,760   4,070   .01   .01   .01   .01   .02   9.85   9.14   11.25     Signatural provisors   1,250   1,250   1,250   1,250   1,250   1,250   1,2	Food servers, nonrestaurant	126,550	47,790	10,170	.12	.44	.05	9.32	9.65	10.45
Dishwashers		362,300	20,150	20,700	.36	.19	.10	7.75	8.51	8.82
Hosts and hostesses, restaurant, lounge, and coffee shop   336,140   3,790   2,030   .33   .03   .01   8.07   9.95   8.91										
Sounge, and coffee shop		477,930	21,130	6,170	.47	.19	.03	7.75	8.37	8.11
Food preparation and serving related workers, all other		336.140	3.790	2.030	.33	.03	.01	8.07	9.95	8.91
workers, all other			7,	_,,,,,					1.75	
First-line supervisors/managers of housekeeping and janitorial workers	workers all other	45 230	4 550	5 620	04	04	03	9 10	10.15	10 12
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers	First-line supervisors/managers of housekeeping and janitorial	·								
and groundskeeping workers       87,030       7,750       16,940       .09       .07       .08       18.82       21.34       20.84         Janitors and cleaners, except maids and housekeeping cleaners       1,449,300       172,700       536,320       1.43       1.59       2.49       9.68       10.65       12.25         Maids and housekeeping cleaners       729,880       141,370       34,170       .72       1.30       .16       8.76       9.96       9.66         Building cleaning workers, all other       12,240       (!)       (!)       (!)       0.01       (!)       (!)       13.30       .16       8.76       9.96       9.66         Building cleaning workers, all other       12,240       (!)       (!)       (!)       0.01       (!)       (!)       13.01       10.77       (!)       11.40       10.77       (!)       14.67         Landscaping and groundskeeping workers       739,780       65,120       126,850       .73       .60       .59       10.70       11.11       12.91         Pesticide handlers, sprayers, and applicators, vegetation       22,360       340       3,230       .02       .00       .02       13.52       14.84       15.00         Grounds maintenance workers, all o		122,090	20,610	41,870	.12	.19	.19	15.33	16.93	17.93
and groundskeeping workers       87,030       7,750       16,940       .09       .07       .08       18.82       21.34       20.84         Janitors and cleaners, except maids and housekeeping cleaners       1,449,300       172,700       536,320       1.43       1.59       2.49       9.68       10.65       12.25         Maids and housekeeping cleaners       729,880       141,370       34,170       .72       1.30       .16       8.76       9.96       9.66         Building cleaning workers, all other       12,240       (!)       (!)       (!)       0.01       (!)       (!)       13.30       .16       8.76       9.96       9.66         Building cleaning workers, all other       12,240       (!)       (!)       (!)       0.01       (!)       (!)       13.01       10.77       (!)       11.40       10.77       (!)       14.67         Landscaping and groundskeeping workers       739,780       65,120       126,850       .73       .60       .59       10.70       11.11       12.91         Pesticide handlers, sprayers, and applicators, vegetation       22,360       340       3,230       .02       .00       .02       13.52       14.84       15.00         Grounds maintenance workers, all o	of landscaping, lawn service,									
and housekeeping cleaners       1,449,300       172,700       536,320       1.43       1.59       2.49       9.68       10.65       12.25         Maids and housekeeping cleaners       729,880       141,370       34,170       .72       1.30       .16       8.76       9.96       9.68         Building cleaning workers, all other       12,240       (')       (')       (')       0.01       (')       (')       13.01       10.77       (')         Pest control workers       61,260       (')       (')       (')       0.0       (')       (')       14.67         Landscaping and groundskeeping workers       739,780       65,120       126,850       .73       .60       .59       10.70       11.11       12.91         Pesticide handlers, sprayers, and applicators, vegetation       22,360       340       3,230       .02       .00       .02       13.52       14.84       15.00         Grounds maintenance workers, all other       24,380       360       3,920       .02       .00       .02       13.99       16.96       16.37         Gaming supervisors       13,250       1,200       7,650       .01       .01       .04       11.84       10.06       11.87         Sl		87,030	7,750	16,940	.09	.07	.08	18.82	21.34	20.84
Maids and housekeeping cleaners         729,880         141,370         34,170         .72         1.30         .16         8.76         9.96         9.66           Building cleaning workers, all other         12,240         (¹)	Janitors and cleaners, except maids									
Maids and housekeeping cleaners         729,880         141,370         34,170         .72         1.30         .16         8.76         9.96         9.66           Building cleaning workers, all other         12,240         (¹)	and housekeeping cleaners	1,449,300	172,700	536,320	1.43	1.59	2.49	9.68	10.65	12.25
Building cleaning workers, all other		729,880			.72	1.30	.16	8.76	9.96	9.66
Pest control workers					1			1		(1)
Landscaping and groundskeeping workers					1			1		14.67
Pesticide handlers, sprayers, and applicators, vegetation	Landscaping and groundskeeping				.73			10.70		
Tree trimmers and pruners       24,380       360       3,920       .02       .00       .02       13.99       16.96       16.37         Grounds maintenance workers, all other       13,250       1,200       7,650       .01       .01       .04       11.84       10.06       11.87         Gaming supervisors       17,040       590       6,460       .02       .01       .03       20.86       15.65       19.37         Slot key persons       7,060       60       6,440       .01       .00       .03       12.56       12.09       11.69         First-line supervisors/managers of personal service workers       78,910       30,410       17,220       .08       .28       .08       17.00       16.26       20.47         Animal trainers       9,250       700       90       .01       .01       .00       14.17       16.82       16.93         Nonfarm animal caretakers       87,420       16,120       4,880       .09       .15       .02       9.47       10.00       13.15         Gaming and sports book writers and runners       9,990       3,760       4,070       .01       .03       .02       9.85       9.14       11.25										
Tree trimmers and pruners         24,380         360         3,920         .02         .00         .02         13.99         16.96         16.37           Grounds maintenance workers, all other         13,250         1,200         7,650         .01         .01         .04         11.84         10.06         11.87           Gaming supervisors         17,040         590         6,460         .02         .01         .03         20.86         15.65         19.37           Slot key persons         7,060         60         6,440         .01         .00         .03         12.56         12.09         11.69           First-line supervisors/managers of personal service workers         78,910         30,410         17,220         .08         .28         .08         17.00         16.26         20.47           Animal trainers         9,250         700         90         .01         .01         .00         14.17         16.82         16.93           Nonfarm animal caretakers         87,420         16,120         4,880         .09         .15         .02         9.47         10.00         13.15           Gaming and sports book writers and runners         9,990         3,760         4,070         .01         .03	and applicators, vegetation	22,360	340	3,230	.02	.00	.02	13.52	14.84	15.00
Grounds maintenance workers, all other					1			l		16.37
Gaming supervisors     17,040     590     6,460     .02     .01     .03     20.86     15.65     19.37       Slot key persons     7,060     60     6,440     .01     .00     .03     12.56     12.09     11.69       First-line supervisors/managers of personal service workers     78,910     30,410     17,220     .08     .28     .08     17.00     16.26     20.47       Animal trainers     9,250     700     90     .01     .01     .00     14.17     16.82     16.93       Nonfarm animal caretakers     87,420     16,120     4,880     .09     .15     .02     9.47     10.00     13.15       Gaming dealers     61,160     1,250     21,260     .06     .01     .10     7.78     10.56     9.14       Gaming and sports book writers and runners     9,990     3,760     4,070     .01     .03     .02     9.85     9.14     11.25	Grounds maintenance workers,			-						
Slot key persons	Gaming supprvisors				1			l		
First-line supervisors/managers of personal service workers					1			l		
of personal service workers     78,910     30,410     17,220     .08     .28     .08     17.00     16.26     20.47       Animal trainers     9,250     700     90     .01     .01     .00     14.17     16.82     16.93       Nonfarm animal caretakers     87,420     16,120     4,880     .09     .15     .02     9.47     10.00     13.15       Gaming dealers     61,160     1,250     21,260     .06     .01     .10     7.78     10.56     9.14       Gaming and sports book writers and runners     9,990     3,760     4,070     .01     .03     .02     9.85     9.14     11.25		7,060	60	0,440	.01	.00	.03	12.56	12.09	11.69
Animal trainers		70.010	20.465	17.000			00	17.00	1	20.47
Nonfarm animal caretakers       87,420       16,120       4,880       .09       .15       .02       9.47       10.00       13.15         Gaming dealers       61,160       1,250       21,260       .06       .01       .10       7.78       10.56       9.14         Gaming and sports book writers and runners       9,990       3,760       4,070       .01       .03       .02       9.85       9.14       11.25					1			l		
Gaming dealers	Animal trainers				1			1		
Gaming and sports book writers and runners	Nonfarm animal caretakers	1						l		13.15
and runners	Gaming dealers	61,160	1,250	21,260	.06	.01	.10	7.78	10.56	9.14
	Gaming and sports book writers									
Gaming service workers, all other	and runners	9,990	3,760	4,070	.01	.03	.02	9.85	9.14	11.25
	Gaming service workers, all other	7,920	380	6,150	.01	.00	.03	12.10	10.04	11.02

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Motion picture projectionists	10,370	360	(1)	0.01	0.00	(1)	\$9.58	\$11.68	\$15.04
Ushers, lobby attendants,	00.650	0.600	4.440	00	00	0.3	0.24	0.24	0.26
and ticket takers Amusement and recreation	88,650	9,600	4,440	.09	.09	.02	8.24	9.34	9.26
attendants	164,180	24,950	47,270	.16	.23	.22	8.15	8.44	9.37
Costume attendants	2,630	1,190	330	.00	.01	.00	14.44	14.11	12.61
Locker room, coatroom, and dressing	2,030	1,150	330		.01	.00			12.01
room attendants	14,120	3,850	860	.01	.04	.00	9.33	9.93	10.29
Entertainment attendants									
and related workers, all other	(1)	5,630	(1)	(1)	.00	(1)	(1)	8.36	10.59
Embalmers	8,780	80	(1)	.01	.00	(1)	19.44	18.07	17.95
Funeral attendants	32,620	90	(1)	.03	.00	(1)	10.52	12.95	(1)
Barbers	11,360	50	180	.01	.00	.00	12.68	13.00	15.67
Hairdressers, hairstylists,	3/15 0/10	990	360	.34	.01	.00	11 70	12.00	12.93
and cosmetologists	345,940	990	300	.54	.01	.00	11.78	12.08	12.93
Makeup artists, theatrical									
and performance	1,080	190	(1)	.00	.00	(1)	16.98	21.43	(1)
Manicurists and pedicurists	47,640	(1)	(1)	.05	(¹)	(1)	10.22	11.78	(¹)
Shampooers	15,660	(1)	(1)	.00	(1)	(¹)	8.19	(1)	(1)
Skin care specialists	23,080	110	(1)	.02	.00	(1)	14.06	15.79	16.50
Baggage porters and bellhops	47,330	400	1,110	.05	.00	.01	10.33	10.26	11.08
Concierges	18,040 16,640	620	740	.02	.01	.00	12.62	11.08 9.72	10.08 12.56
Travel guides	3,100	11,150 120	3,040 60	.02	.10 .00	.01 .00	11.02 14.92	12.93	12.56
Flight attendants	96,940	(1)	(¹)	.00	(¹)	.00 (¹)	(1)	(¹)	(¹)
Transportation attendants,	70,540		( )	.00	( )	( )	( )	( )	( )
except flight attendants									
and baggage porters	16,490	370	4,340	.02	.00	.02	10.00	9.72	10.57
	272 100	175 900	127.020	27	1.62	FO	0.20	0.22	10.15
Child care workers Personal and home care aides	272,180 370,210	175,890 193,230	127,020 19,010	.27 .37	1.62 1.78	.59 .09	8.39 8.28	9.23 9.45	10.15 9.85
Fitness trainers and aerobics	370,210	193,230	19,010	.57	1.70	.09	0.20	9.45	9.03
instructors	149,740	48,730	8,040	.15	.45	.04	15.70	13.95	14.07
Recreation workers	76,200	83,070	115,720	.08	.77	.54	10.73	10.44	11.62
Residential advisors	8,980	27,800	11,760	.01	.26	.05	11.48	11.39	12.95
Personal care and service workers,									
all other	38,770	10,870	9,190	.04	.10	.04	10.18	10.39	11.24
First-line supervisors/managers									
of retail sales workers	1,107,610	9,760	7,300	1.09	.09	.03	18.62	16.34	18.98
First–line supervisors/managers	260 -22	2	44		65		27.27	]	20.22
of non–retail sales workers	269,790	3,400	14,450	.27	.03	.07	37.35	31.43	28.29
CashiersGaming change persons	3,429,260	37,620	44,370	3.38	.35	.21	8.55	9.50	12.11
and booth cashiers	18,820	460	7,660	.02	.00	.04	10.53	9.72	9.79
and booth cashers		400	7,000	.02	.00	.04	10.55	)./2	2.13
Counter and rental clerks	465,360	4,980	1,080	.46	.05	.01	11.21	10.13	11.39
Parts salespersons	236,960	40	40	.23	.00	.00	14.37	18.75	16.55
Retail salespersons	4,376,750	30,980	13,220	4.32	.29	.06	11.48	9.69	11.66
Advertising sales agents	156,990	2,900	180	.15	.03	.00	24.68	24.75	16.71
Insurance sales agents	307,360	(1)	(1)	.30	(1)	(1)	28.08	27.39	(1)
Securities, commodities, and financial services sales agents	259,800	1,510	100	.26	.01	.00	43.42	34.01	35.19
Travel agents	87,500	910	90	.26	.01	.00	43.42 15.06	15.57	11.43
Sales representatives, services,	07,500		70	.07	.51	.00	15.00	15.57	11.73
all other	489,920	11,850	1,310	.48	.11	.01	27.17	24.35	23.59
Sales representatives, wholesale	,. 20	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,						
and manufacturing, technical									
and scientific products	391,050	1,740	260	.39	.02	.00	34.90	33.85	20.82
•									
Sales representatives, wholesale									
and manufacturing, except technical and scientific products	1,492,150	3,770	510	1.47	.03	.00	28.08	27.38	22.10
and scientific products	1,472,130	3,770	210	1.47	دن.	.00	20.00	27.30	22.10

					Dauas: 4	Percent-		'	
Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	of for- profit employ- ment	Percentage of not-for- profit employ- ment	age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Demonstrators and product									
promoters	83,440	650	80	0.08	0.01	0.00	\$12.32	\$13.38	\$17.25
Models	690	210	570	.00	.00	.00	13.31	13.68	13.50
Real estate brokers	46,670	360	90	.05	.00	.00	38.58	33.77	28.33
Real estate sales agents	161,630	2,260	4,880	.16	.02	.02	26.09	22.14	28.49
Sales engineers	74,900	300	90	.07	.00	.00	39.92	39.01	36.00
Telemarketers	378,230	10,050	150	.37	.09	.00	11.61	10.99	12.68
Door-to-door sales workers, news and									
street vendors, and related workers	10,960	(1)	(1)	.01	(1)	(1)	12.84	12.12	(1)
Sales and related workers, all other	140,690	19,230	3,380	.14	.18	.02	19.23	21.21	23.27
First-line supervisors/managers of	.,		.,						
office and administrative support									
workers	1,100,580	116,310	148,660	1.09	1.07	.69	22.25	22.23	22.76
Switchboard operators, including	.,,50	1.0,5.0	0,000		,	.05			
answering service	129,360	30,680	13,330	.13	.28	.06	11.17	11.63	12.38
Telephone operators	23,480	2,150	1,040	.02	.02	.00	15.90	13.60	14.44
Communications equipment	23,400	2,130	1,040	.02	.02	.00	15.50	15.00	17.77
operators, all other	1,950	460	1,840	.00	.00	.01	14.65	11.98	18.21
Bill and account collectors	387,110	28,110	11,750	.38	.26	.05	14.66	14.87	14.89
Billing and posting clerks and	367,110	20,110	11,730	.36	.20	.03	14.00	14.07	14.09
3 1	420 200	64060	26.740	42	60	12	1430	1430	12.70
machine operators	430,380	64,960	26,740	.42	.60	.12	14.38	14.30	13.78
Bookkeeping, accounting, and									
auditing clerks	1,545,730	131,990	191,410	1.52	1.22	.89	15.18	15.15	15.83
Gaming cage workers	12,910	100	5,140	.01	.00	.02	11.82	10.93	11.11
Payroll and timekeeping clerks	164,880	14,830	28,150	.16	.14	.13	15.75	16.12	16.54
Procurement clerks	47,220	5,560	22,270	.05	.05	.10	15.73	15.17	17.51
Tellers	564,980	42,220	430	.56	.39	.00	10.92	11.20	13.35
Brokerage clerks	72,290	170	160	.07	.00	.00	18.88	18.65	21.59
Correspondence clerks	13,090	1,150	2,050	.07	.00	.00	14.56	14.15	13.11
	,	60		.00	.00	.48	12.16	16.37	15.76
Court, municipal, and license clerks Credit authorizers, checkers,	3,140	00	103,970	.00	.00	.40	12.10	10.57	13.70
	65.020	(1)	(1)	06	(1)	(1)	15 15	15.40	(1)
and clerks	65,020	(1)	(¹)	.06	(¹)	(¹)	15.15	15.49	(1)
Customer service representatives	2,010,600	93,250	56,810	1.98	.86	.26	14.59	14.24	14.98
Eligibility interviewers, government	2.400	2.020	101 720	00	0.2	47	16.27	1420	10.20
programs	2,400	3,030	101,720	.00	.03	.47	16.37	14.29	18.29
File clerks	172,010	26,760	25,490	.17	.25	.12	11.12	11.53	12.33
Hotel, motel, and resort desk clerks	213,500	1,010	810	.21	.01	.00	9.35	9.93	9.86
Interviewers, except eligibility	213,300	1,010	0.0		.01	.00	).55	).55	3.00
and loan	102,720	76,860	32,480	.10	.71	.15	12.44	13.28	14.50
Library assistants, clerical	4,000	15,660	89,660	.00	.14	.13	11.85	11.39	10.93
Loan interviewers and clerks	240,550	8,860	910	.24	.08	.00	15.67	15.11	14.74
New accounts clerks	76,130	5,840	(1)	.08	.05	(1)	14.17	13.11	10.39
Order clerks	261,330	3,190	690	.26	.03	.00	13.51	13.43	14.85
Human resources assistants, except	201,330	3,130	090	.20	.05	.00	15.51	13.43	14.03
payroll and timekeeping	99,740	18,280	42,900	.10	.17	.20	16.43	15.89	17.53
Receptionists and information clerks	99,740	130,070	66,410	.10	1.20	.20 .31	11.39	11.40	12.08
Reservation and transportation ticket	921,100	130,070	00,410	الا.	1.20	۱ د.	11.39	11.40	12.08
	150 570	1 270	F20	10	01	00	1440	12.62	15.01
agents and travel clerks	158,570	1,270	530	.16	.01	.00	14.48	12.62	15.81
All other information and record	107 700	14 330	110 700	1.1	13	F-1	1475	1544	1000
clerks	107,700	14,330	110,700	.11	.13	.51	14.75	15.44	16.86
Cargo and freight agents	84,060	470	680	.08	.00	.00	18.45	19.62	22.99
Couriers and messengers	93,980	7,800	6,890	.09	.07	.03	10.92	11.18	12.51
Police, fire, and ambulance	23,200	7,000	3,070	,	.0,	.05	10.72	''''	12.31
dispatchers	6,200	2,450	86,160	.01	.02	.40	14.53	14.26	15.78
Dispatchers, except police, fire,	0,200	2,430	00,100	.01	.02	10	17.55	17.20	13.70
	166 000	4.000	14660	16	0.5	07	16 57	14.02	16 42
and ambulance	166,990	4,980	14,660	.16	.05	.07	16.57	14.92	16.43
Meter readers, utilities	22,920	3,140	19,800	.02	.03	.09	16.40	14.26	14.42
Donald and a language 1 1991		i l	1	1	1		1		
Production, planning, and expediting	250 - 15	10.000	47010		4.0		46.45		
Production, planning, and expediting clerks	259,740 743,210	10,900 10,250	17,210 14,060	.26 .73	.10 .09	.08 .07	19.13 13.11	16.71 12.41	21.82 18.55

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern ment wage
Stock clerks and order fillers	1,646,820	33,720	44,050	1.62	0.31	0.20	\$10.61	\$11.88	\$15.44
Weighers, measurers, checkers, and samplers, recordkeeping	74,430	1,880	1,490	.07	.02	.01	13.16	10.81	14.62
Executive secretaries and	77,750	1,000	1,400	.07	.02	.01	15.10	10.01	14.02
administrative assistants	1,042,460	195,140	267,500	1.03	1.80	1.24	18.94	18.16	18.46
Legal secretaries	245,460	3,780	20,980	.24	.03	.10	19.14	17.48	17.93
Medical secretaries	281,520	95,040	21,080	.28	.88	.10	14.09	13.88	13.56
Secretaries, except legal, medical,					4.07			40.00	
and executive	1,119,710	202,500	456,820	1.10	1.87	2.12	13.10	13.97	14.66
Computer operators	96,540 243,390	9,220 19,550	19,140 36,160	.10 .24	.08 .18	.09 .17	16.67 12.03	16.06 12.79	17.66 13.71
Data entry keyers Word processors and typists	57,360	8,190	96,130	.06	.18	.17	14.91	14.67	14.15
Desktop publishers	28,340	1,260	890	.03	.01	.00	17.34	18.27	16.52
Insurance claims and policy	20,510	.,_55						,	. 5.52
processing clerks	226,260	9,990	3,180	.22	.09	.01	15.71	16.04	16.95
Mail clerks and mail machine operators, except postal service	119,200	9,660	13,010	.12	.09	.06	11.79	12.48	13.89
Office clerks, general	2,169,390	290,330	598,230	2.14	2.68	2.78	11.79	12.48	12.78
Office machine operators,	2,107,370	270,330	3,0,230	2.17	2.00	2.70	11.07	12.10	12./0
except computer	83,850	2,710	5,560	.08	.02	.03	12.36	13.10	14.28
Proofreaders and copy markers	15,130	440	1,410	.01	.00	.01	14.54	15.61	9.21
Statistical assistants	8,900	1,990	9,950	.01	.02	.05	16.93	15.93	14.15
Office and administrative support									
workers, all other	144,260	31,190	103,750	.14	.29	.48	14.48	13.89	13.49
First–line supervisors/managers of farming, fishing, and forestry	16,670	370	2,800	.02	.00	01	18.61	21.19	22.94
workersFarm labor contractors	2,050	(¹)	(1)	.00	(1)	.01 (¹)	13.87	(1)	(1)
Agricultural inspectors	3,230	290	11,420	.00	.00	.05	16.65	13.38	19.27
Animal breeders	1,990	70	(1)	.00	.00	(¹)	15.38	15.19	(1)
Graders and sorters, agricultural	42.040	00		0.4	00		0.00	10.27	
products	43,940	90 100	1,920 300	.04	.00	.01 .00	8.80 10.52	10.27 9.15	12.27 13.19
Agricultural equipment operators Farmworkers and laborers, crop,	20,810	100	300	.02	.00	.00	10.52	9.15	13.19
nursery, and greenhouse	228,140	1,330	2,080	.23	.01	.01	8.42	10.97	12.68
Farmworkers, farm and ranch animals	45,760	950	1,280	.05	.01	.01	9.80	10.15	13.74
Agricultural workers, all other	5,340	270	2,980	.01	.00	.01	11.03	11.68	13.88
Fishers and related fishing workers	770	(¹)	(¹)	.00	(1)	(1)	12.98	(1)	17.32
Forest and conservation workers	1,420	650	6,810	.00	.01	.03	12.92	10.40	11.73
Fallers	8,640	(1)	(1)	.00	(1)	(1)	15.72	(1)	(1)
Logging equipment operators	28,140	(1)	150	.00	(¹)	.00	14.84	(1)	16.50
Log graders and scalers Logging workers, all other First–line supervisors/managers	4,750 5,740	(1)	(¹) (¹)	.00	(¹) (¹)	(¹) (¹)	14.88 15.15	(¹) (¹)	15.87 (¹)
of construction trades									
and extraction workers	532,090	3,700	46,100	.52	.03	.21	27.73	29.38	24.41
Boilermakers	16,710	160	560	.02	.00	.00	23.34	22.56	21.54
Brickmasons and blockmasons	117,460	230	1,290	.12	.00	.01	21.26	19.84	21.19
Stonemasons	19,100	(1)	50	.02	(1)	.00	17.88	22.51	18.62
Carpenters	964,000	8,060	22,620	.95	.07	.11	19.08	21.01	19.53
Carpet installers	36,730	50	100	.04	.00	.00	18.39	22.48	19.62
Floor layers, except carpet, wood, and hard tiles	14,850	(1)	60	.01	(1)	.00	18.80	17.42	20.22
Floor sanders and finishers	7,440	(1)	(1)	.00	(1)	(1)	15.31	(1)	(1)
Tile and marble setters	51,370	(¹)	(¹)	.00	(¹)	(¹)	18.89	(¹)	24.70
Cement masons and concrete	31,570				`'		. 5.55		0
finishers	219,580	100	1,350	.22	.00	.01	17.00	19.57	18.68
Construction laborers	984,670	2,220	48,260	.97	.02	.22	14.22	14.95	15.01

Paving, surfacing, and tamping equipment operators.   48,040   C  C  C  C  C  C  C  C  C  C  C  C  C					1_		Percent-			
equipment operators	Occupation	employ-	employ-	ment employ-	profit employ-	profit employ-	age of govern- ment employ-			Govern- ment wage
Pile-driver operators										
Operating engineers and other construction equipment operators   326,970   1,320   68,960   32   0.01   0.32   19,95   20.01   16,77								\$16.62		\$15.74
Construction equipment operators   256,970   1320   68,960   32   0.01   0.32   19.95   20.01   16.77		5,040	(1)	(1)	.00	(1)	(1)	24.16	(1)	20.40
Drywall and celling füle installers.										
Electricians										16.77
Slazers	_ ·									
Insulation workers, floor, celling, and wall. Insulation workers, mechanical 27,550 30 570 03 .01 .00 16.44 14.01 18.87 insulation workers, mechanical 27,550 30 570 .03 .00 .00 19.87 14.57 22.88 patienters, construction and maintenance 244,650 39.39 16,360 24 .04 .08 16.13 18.60 19.98 Pipelayers 61,20 (!) (!) .01 (!) .01 (!) .17.41 21.98 18.45 Pipelayers 61,20 .01 .00 16.80 .05 .00 .05 16.33 15.25 15.55						1				
Insulation workers, mechanical	Insulation workers, floor, ceiling,									
Painters, construction and maintenance										
Paperhangers	Painters, construction									
Pipelayers						1				
Plumbers, pipefitters, and steamfitters   409,960   3,290   25,420   4,0   0.3   1.2   22.03   22.55   20.76   Plasterers and stucco masons										18.49
Plasterers and stucco masons						1				15.59
Reinforcing iron and rebar workers										
Roofers   124,960   100   660   .12   .00   .00   16,92   20.05   20.75   20						1				
Sheet metal workers						1				
stonemasons, and tile and marble setters	Sheet metal workers									20.72
Helpers—carpenters										
Helpers—electricians	setters							13.34	(1)	19.52
Helpers—painters, paperhangers, plastners, and stucco masons.   23,320   40   170   .0.2   .0.0   .0.0   .0.0   10.81   13.59   15.92   15.9										11.03
plasterers, and stucco masons		102,070	210	1,240	.10	.00	.01	11.85	15.71	16.47
Helperspipelayers, plumbers, pipefitters, and steamfitters   81,250   150   1,450   .08   .00   .01   12.04   14.89   19.64   Helpers, construction trades, all other     34,630     140   1,700   .03   .00   .01   .11.74   14.77   14.14	· · · · · · · · ·									
pipefitters, and steamfitters		23,320	40	170	.02	.00	.00	10.81	13.59	15.92
all other	pipefitters, and steamfitters	81,250	150	1,450	.08	.00	.01	12.04	14.89	19.64
Construction and building inspectors		34.630	140	1 700	03	00	01	11.74	14 77	14 14
Elevator installers and repairers										
Fence erectors										
Hazardous materials removal workers						1				
Highway maintenance workers						1				20.56
equipment operators						1				15.32
Construction and related workers, all other	Rail–track laying and maintenance									
Derrick operators, oil and gas	Construction and related workers,									
Rotary drill operators, oil and gas				.,						15.90
Earth drillers, except oil and gas										(1)
Explosives workers, ordnance handling experts, and blasters										(1)
Mine cutting and channeling machine operators	Explosives workers, ordnance handling									
operators         7,730         (¹)         (¹)         .00         (¹)         (¹)         18.68         (¹)         <		3,600	(')	(')	.00	(')	(')	20.24	(')	18./6
3,830   (¹)   (¹)   .00   (¹)   (¹)   13.85   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   14.59   (¹)   (¹)   (¹)   14.59   (¹)   (¹)   (¹)   14.59   (¹)   (¹)   (¹)   14.59   (¹)   (¹)   (¹)   14.59   (¹)   (¹)   (¹)   14.59   (¹)   (¹)   (¹)   14.59   (¹)   (¹)   (¹)   (¹)   14.59   (¹)		7,730	(1)	(1)	.00	(1)	(1)	18.68	(¹)	(¹)
Helpers—extraction workers										(¹)
Extraction workers, all other										(¹)
of mechanics, installers, and repairers					.00					20.78
Computer, automated teller, and office machine repairers	of mechanics, installers,	385.310	12.340	56.250	.38	.11	.26	27.04	25.99	26.28
and office machine repairers		223,313	,5 10	55,250	.50		0			_0.20
Radio mechanics	•	135,450	1.070	4.510	.13	.01	.02	18.20	18.05	18.98
Telecommunications equipment installers and repairers, except line installers						1				22.55
	Telecommunications equipment installers and repairers, except line	·								
Avionics technicians 13,200 50 2,120 .01 .00 .01 22.80 21.80 22.65						1				21.67
	Avionics technicians	13,200	50	2,120	.01	.00	.01	22.80	21.80	22.65

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Electric motor, power tool,									
and related repairers Electrical and electronics installers	21,740	150	340	0.02	0.00	0.00	\$16.67	\$13.83	\$20.72
and repairers, transportation									
equipment	16,660	280	(1)	.02	.00	(1)	20.42	19.80	( <sup>1</sup> )
Electrical and electronics repairers, commercial and industrial									
equipment	64,760	630	13,610	.06	.01	.06	21.48	22.84	23.87
Electrical and electronics repairers,	, , , , ,		.,						
powerhouse, substation,	10.510	1 400	2.410	0.2	0.1	01	27.62	25.72	25.01
and relay Electronic equipment installers	18,510	1,400	2,410	.02	.01	.01	27.62	25.72	25.01
and repairers, motor vehicles	19,380	(1)	(1)	.00	(1)	(1)	14.82	(1)	22.61
Electronic home entertainment	25.070		270		0.0	0.0	45.00	4470	10.67
equipment installers and repairers Security and fire alarm systems	35,070	60	270	.03	.00	.00	15.20	14.70	19.67
installers	51,980	140	510	.05	.00	.00	17.35	19.65	19.77
Aircraft mechanics and service		450	40050						
technicians Automotive body and related	99,900	650	18,250	.10	.01	.08	23.77	21.64	23.37
repairers	154,690	70	1,670	.15	.00	.01	18.29	20.18	21.00
Automotive glass installers									
and repairers	18,790	(1)	(1)	.00	(1)	(1)	15.35	(1)	(1)
Automotive service technicians									
and mechanics	607,850	2,740	35,890	.60	.03	.17	17.15	17.94	19.56
Bus and truck mechanics and diesel engine specialists	216,120	1,240	38,900	.21	.01	.18	18.31	18.61	19.12
Farm equipment mechanics	29,200	40	300	.03	.00	.00	14.56	15.57	16.06
Mobile heavy equipment mechanics,	100 460	260	10 240	10	00	00	10.50	10.75	21.06
except enginesRail car repairers	100,460 19,860	260 (¹)	19,340 (¹)	.10	.00 (¹)	.09 (¹)	19.58 19.85	19.75 (¹)	21.06 (¹)
Motorboat mechanics	18,450	80	100	.00	.00	.00	16.53	15.90	18.67
Outdoor power equipment and other							40.00		4==0
small engine mechanics Bicycle repairers	24,610 8,320	240 (¹)	730 (¹)	.02	.00 (¹)	.00 (¹)	13.28 10.86	15.54 (¹)	17.78 (¹)
Recreational vehicle service	0,520		( )	.00		( )	10.00	()	()
technicians	13,520	30	(1)	.01	.00	(1)	16.00	12.86	14.37
Tire repairers and changers	103,840	(1)	370	.10	(1)	.00	10.90	11.59	15.53
Mechanical door repairers	15,070	(¹)	100	.00	(1)	.00	16.34	(1)	17.55
Control and valve installers and repairers, except mechanical									
doordoor	33,140	1,470	7,860	.03	.01	.04	22.17	19.89	20.26
Heating, air conditioning,	,		,						
and refrigeration mechanics and installers	229,340	4.470	10 100	.23	.04	.09	18.83	21.23	20.83
Home appliance repairers	43,160	4,470 150	19,100 150	.23	.00	.00	16.03	19.98	18.97
Industrial machinery mechanics	243,080	1,290	10,100	.24	.01	.05	20.28	20.62	22.95
Maintenance and repair workers,						4.0=	44.00	4.5.4.0	
general	999,240	95,320	226,040	.99	.88	1.05	16.02	15.12	16.67
Maintenance workers, machinery Millwrights	73,170 53,020	890 70	8,030 250	.07 .05	.01	.04 .00	17.33 22.99	17.97 24.74	18.63 22.61
Electrical power–line installers	33,023		250	.00					
and repairers	79,470	16,940	15,250	.08	.16	.07	24.17	23.35	23.25
Telecommunications line installers and repairers	155,850	1,590	1,000	.15	.01	.00	21.91	20.96	22.44
·	155,050	1,550	1,000	5		.50		20.50	22.77
Camera and photographic equipment repairers	3,130	140	230	.00	.00	.00	17.81	17.64	15.53
Medical equipment repairers	24,770	6,020	1,490	.00	.06	.00	20.50	21.27	20.67
Musical instrument repairers									
and tuners	4,980	60	90	.00	.00	.00	15.15	21.03	21.15

				Dougouts	D	Percent-			
Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Precision instrument and equipment									
repairers, all other	9,950	120	3,160	0.01	0.00	0.01	\$22.35	\$19.89	\$23.25
Coin, vending, and amusement machine servicers and repairers	27 220	300	2.060	.04	00	01	1425	12.71	15 72
Commercial divers	37,230 2,500	60	2,060 130	.00	.00 .00	.01 .00	14.25 22.08	12.71 16.73	15.73 18.01
Fabric menders, except garment	1,260	(1)	(¹)	.00	(¹)	.00 (¹)	14.53	(1)	16.07
Locksmiths and safe repairers	15,200	610	2,120	.00	.01	.01	15.34	21.14	20.23
Manufactured building and mobile	13,200	010	2,120	.01	.01	.01	13.54	21.17	20.23
home installers	9,510	(1)	(1)	.00	(1)	(¹)	12.79	(1)	(1)
Riggers	10,340	400	1,330	.01	.00	.01	18.34	21.49	23.67
Signal and track switch repairers	4,710	(1)	(1)	.00	(1)	(1)	23.50	18.41	(1)
Helpers—installation, maintenance,	.,		( )			( )			( )
and repair workers	141,990	3,760	16,320	.14	.03	.08	11.27	13.03	14.15
Installation, maintenance, and repair	,	,	,						
workers, all other	115,450	1,430	15,280	.11	.01	.07	16.54	16.12	20.74
First–line supervisors/managers	·	1							
of production and operating									
workers	652,250	6,870	23,370	.64	.06	.11	24.21	21.21	25.47
Aircraft structure, surfaces, rigging,									
and systems assemblers	27,650	(1)	(1)	.00	(¹)	(1)	21.09	(¹)	(1)
Coil winders, tapers, and finishers	22,660	(1)	(1)	.00	(1)	(1)	12.90	(1)	(1)
Electrical and electronic equipment									
assemblers	215,100	700	190	.21	.01	.00	13.10	14.53	12.27
Electromechanical equipment									
assemblers	60,260	(1)	(1)	.00	(1)	(1)	13.87	(1)	(1)
Engine and other machine assemblers	45,150	(1)	(1)	.00	(1)	(1)	17.01	(1)	(1)
Structural metal fabricators and fitters	100,170	(1)	(1)	.00	(1)	(1)	15.07	(1)	18.38
Team assemblers	1,253,650	(1)	(¹)	1.24	(1)	(¹)	12.56	9.47	(1)
Timing device assemblers, adjusters,	, ,		( )			,			( )
and calibrators	2,470	(1)	(1)	.00	(1)	(1)	14.54	(1)	(¹)
Assemblers and fabricators, all other	283,830	4,840	640	.28	.04	.00	14.97	9.75	10.19
Bakers	140,660	630	830	.14	.01	.00	11.31	12.57	13.20
Butchers and meat cutters	128,940	(1)	1,220	.13	(1)	.01	13.47	12.51	18.93
Meat, poultry, and fish cutters									
and trimmers	140,490	(1)	(1)	.14	(¹)	(1)	10.21	10.66	(¹)
Slaughterers and meat packers	118,750	(1)	(1)	.00	(¹)	(1)	10.54	(1)	(1)
Food and tobacco roasting, baking,									
and drying machine operators									413
and tenders	18,570	(1)	(1)	.00	(1)	(1)	12.34	(1)	(1)
Food batchmakers	93,000	(1)	(1)	.00	(1)	(1)	11.89	(1)	(1)
Food cooking machine operators									
and tenders	44,340	(1)	(1)	.00	(1)	(¹)	10.93	(1)	(1)
Computer–controlled machine tool	,5 .6		(.,		( )	( )		( )	( )
operators, metal and plastic	139,600	270	(1)	.14	.00	(1)	15.77	14.51	(1)
Numerical tool and process control	,		( )			( )			( )
programmers	17,740	(1)	( <sup>1</sup> )	.02	(1)	( <sup>1</sup> )	21.54	20.44	(1)
Extruding and drawing machine	, ,		( )			,			( )
setters, operators, and tenders, metal									
and plastic	94,300	(1)	(1)	.00	(¹)	(1)	14.09	(¹)	23.13
Forging machine setters, operators,									
and tenders, metal and plastic	30,640	(1)	(1)	.00	(1)	(1)	14.31	(1)	22.04
Rolling machine setters, operators,									
and tenders, metal and plastic	34,490	(1)	(1)	.00	(1)	(¹)	15.42	(1)	(1)
Cutting, punching, and press machine									
setters, operators, and tenders,						=	,		
metal and plastic	270,480	380	110	.27	.00	.00	13.30	12.46	15.18
Drilling and boring machine tool									
setters, operators, and tenders,		/23	/**		/13	(1)			***
metal and plastic	42,550	(1)	(1)	.04	(1)	(1)	15.20	11.49	(1)
Grinding, lapping, polishing,		1					I	1	
and buffing machine tool setters,									

	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
operators, and tenders, metal and plastic	99,920	(1)	(1)	0.00	(1)	(¹)	\$14.30	(1)	(1)
Lathe and turning machine tool setters, operators, and tenders,	33,320		()	0.00		()	314.50		()
metal and plastic	65,910	(1)	(1)	.00	(1)	(¹)	15.97	(1)	(¹)
Milling and planing machine setters,	03,7.0		( )			( )	13137		( )
operators, and tenders, metal									
and plastic	29,050	(1)	(1)	.00	(1)	(1)	15.51	(1)	(1)
Machinists	379,640	1,230	5,140	.37	0.01	0.02	17.12	\$20.00	\$23.03
Metal-refining furnace operators									
and tenders	18,330	(1)	(1)	.00	(1)	(1)	16.12	(1)	(1)
Pourers and casters, metal	14,850	(1)	(1)	.00	(1)	(1)	14.87	(1)	(1)
Model makers, metal and plastic	8,260	60	60	.01	.00	.00	21.19	21.03	22.31
Patternmakers, metal and plastic	7,060	(¹) (¹)	(¹) (¹)	.00	(¹) (¹)	(¹)	18.31 14.38	(¹)	(¹)
Foundry mold and coremakers Molding, coremaking, and casting	14,430		()	.00		(1)	14.30	(1)	25.43
machine setters, operators,									
and tenders, metal and plastic	156,290	50	490	.00	.00	.00	13.08	17.30	22.71
Multiple machine tool setters,	,===								
operators, and tenders, metal									
and plastic	97,530	170	70	.10	.00	.00	15.38	11.01	19.33
Tool and die makers	96,970	50	440	.10	.00	.00	21.88	21.09	26.13
Welders, cutters, solderers,									
and brazers	373,220	470	5,280	.37	.00	.02	15.69	18.00	21.31
Welding, soldering, and brazing machine setters, operators, and tenders	48,810	(1)	(1)	.00	(1)	(1)	16.05	(1)	19.97
Heat treating equipment setters, operators, and tenders, metal	26.020	(1)	(1)	.00	(1)	(1)	15.21	(1)	22.40
and plastic Lay-out workers, metal and plastic	26,830 9,110	(¹) (¹)	(¹) (¹)	.00	(¹) (¹)	(¹) (¹)	16.30	(¹) (¹)	22.40
Plating and coating machine setters, operators, and tenders, metal	5,110		()	.00		()	10.50	()	22.30
and plastic	41,060	(1)	(1)	.00	(1)	(1)	13.98	(1)	21.27
Tool grinders, filers, and sharpeners Metal workers and plastic workers,	17,510	(1)	120	.02	(1)	.00	15.43	14.63	21.77
all other	46,710	190	1,040	.05	.00	.00	18.06	13.50	20.78
Bindery workers	61,840	(1)	(1)	.00	(1)	(1)	12.99	(1)	17.78
Bookbinders	6,620	(1)	(1)	.00	(¹)	(¹)	15.01	(1)	23.99
Job printers Prepress technicians and workers	43,670 68,910	1,390 (¹)	1,370 (¹)	.04	.01 (¹)	.01 (¹)	16.29 16.60	17.06 (¹)	16.78 19.29
r repress technicians and workers	00,910	(7)	(1)	.00	(1)	(')	10.00	(')	19.29
Printing machine operatorsLaundry and dry–cleaning workers	184,310 188,040	(¹) 22,770	(¹) 8,540	.00 .19	(¹) .21	(¹) .04	15.63 8.90	(¹) 9.77	19.02 10.93
Pressers, textile, garment, and related materials	74,890	690	110	.00	.00	.00	8.86	8.83	12.40
Sewing machine operators	223,660	2,370	370	.22	.02	.00	9.67	8.60	14.22
Shoe and leather workers	,	_,5,0	3,0		.02	.00	7.07	0.00	
and repairers	8,160	(1)	( <sup>1</sup> )	.00	(¹)	(1)	10.40	(¹)	(¹)
Sewers, hand	9,430	290	60	.01	.00	.00	10.46	8.35	12.90
Tailors, dressmakers, and custom									
sewers	29,560	440	140	.03	.00	.00	11.85	15.13	12.38
Textile bleaching and dyeing machine operators and tenders Textile cutting machine setters,	20,180	(1)	(1)	.00	(1)	(1)	11.48	12.60	(1)
operators, and tenders	19,350	190	(1)	.02	.00	(1)	10.86	9.55	(1)
Textile knitting and weaving machine setters, operators, and tenders	38,790	(1)	(1)	.00	(1)	(1)	11.75	(1)	(1)
Textile winding, twisting, and drawing out machine setters, operators,									
and tenders	44,120	(1)	(1)	.00	(1)	(1)	11.32	(1)	(¹)

				_	_	Percent-			
Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Extruding and forming machine									
setters, operators, and tenders,	47.000	(1)	(1)		(1)	(1)	64430	(1)	(1)
synthetic and glass fibers Fabric and apparel patternmakers	17,890 8,780	(1)	(1)	0.00	(1)	(¹)	\$14.38	(¹)	(¹)
Upholsterers	40,180	(¹) 100	(¹) 190	.00 .04	.00	(¹) .00	18.49 13.66	\$11.36 15.16	(¹) \$17.77
Textile, apparel, and furnishings	40,100	100	100	.04	.00	.00	15.00	15.10	Ş17.77
workers, all other	21,560	420	950	.02	.00	.00	11.54	10.37	20.81
Cabinetmakers and bench carpenters	127,970	130	530	.13	.00	.00	13.75	16.38	20.14
Furniture finishers	25,040	30	(1)	.02	.00	(1)	12.79	11.86	(1)
Sawing machine setters, operators,									
and tenders, wood	60,210	30	30	.06	.00	.00	12.20	9.64	16.59
Woodworking machine setters,									
operators, and tenders, except sawing	97,580	100	140	.10	.00	.00	12.06	11.39	14.13
Woodworkers, all other	10,600	180	600	.01	.00	.00	11.59	8.58	20.78
Nuclear power reactor operators	3,550	(1)	(1)	.00	(1)	(¹)	34.25	(1)	30.71
·	·								
Power distributors and dispatchers	6,200	450	1,780	.01	.00	.01	30.20	28.37	30.27
Power plant operators Stationary engineers and boiler	26,520	1,700	6,020	.03	.02	.03	27.51	25.10	22.95
operators	20,760	6,630	15,780	.02	.06	.07	22.12	22.92	22.88
Water and liquid waste treatment	20,700	0,030	13,700	.02	.00	.07	22.12	22.92	22.00
plant and system operators	17,260	2,050	88,980	.02	.02	.41	17.69	16.66	17.83
Chemical plant and system operators	53,470	(1)	(1)	.00	(1)	(1)	23.44	(1)	20.24
Gas plant operators	11,800	(1)	(1)	.00	(1)	(1)	26.05	(1)	19.02
Petroleum pump system operators,									
refinery operators, and gaugers	40,760	(1)	(1)	.00	(1)	(1)	25.21	(1)	21.43
Plant and system operators, all other	10,030	280	3,810	.01	.00	.02	22.29	20.54	21.84
Chemical equipment operators	F1 F20	(1)	(1)	0.5	(1)	(1)	10.70	10.53	(1)
and tenders	51,530	(1)	(1)	.05	(1)	(1)	19.79	19.52	(1)
Separating, filtering, clarifying,									
precipitating, and still machine									
setters, operators, and tenders	43,400	70	270	.04	.00	.00	17.36	17.86	16.86
Crushing, grinding, and polishing									
machine setters, operators,									
and tenders	41,600	(1)	(¹)	.00	(1)	(¹)	14.14	(1)	18.60
Grinding and polishing workers, hand Mixing and blending machine setters,	44,010	(1)	(1)	.00	(1)	(1)	12.22	(1)	22.47
operators, and tenders	142,030	330	(1)	.14	.00	(1)	14.76	15.32	19.45
Cutters and trimmers, hand	28,830	(1)	(¹)	.00	(1)	(¹)	11.67	(1)	(¹)
Cutting and slicing machine setters,	20,030		( )	.00	( )	( )	11.07	( )	( )
operators, and tenders	78,240	160	40	.08	.00	.00	14.20	12.45	11.19
Extruding, forming, pressing,									
and compacting machine setters,									
operators, and tenders	81,590	70	70	.08	.00	.00	13.99	13.98	14.95
Furnace, kiln, oven, drier, and kettle	26.012	110				0.0	150:	15.65	40.00
operators and tenders	26,940	110	60	.03	.00	.00	15.24	15.66	18.38
Inspectors, testers, sorters, samplers, and weighers	476,950	4,640	5,500	.47	.04	.03	15.41	13.28	21.38
Jewelers and precious stone and metal	470,930	4,040	3,300	.47	.04	.03	15.41	13.20	21.30
workers	26,480	(1)	(¹)	.00	(1)	(¹)	15.97	(1)	(1)
	·								
Dental laboratory technicians	45,110	90	700	.04	.00	.00	16.69	18.28	22.01
Medical appliance technicians	9,850	600	210	.01	.01	.00	16.52	16.00	19.01
Ophthalmic laboratory technicians	29,220	460	160	.03	.00	.00	13.17	16.48	19.87
Packaging and filling machine operators and tenders	387,480	1,710	550	.38	.02	.00	11.97	12.23	14.81
Coating, painting, and spraying	307,400	1,710	220	.50	.02	.00	11.97	12.23	14.01
machine setters, operators,									
and tenders	102,170	180	260	.10	.00	.00	13.54	14.82	16.59
	51,860	(¹)	320	.00	(1)	.00	18.54	(1)	21.24
Painters, transportation equipment									
Painters, transportation equipment Painting, coating, and decorating	31,000		320		(/				
	29,580	150	320	.03	.00	.00	12.05	12.50	19.80

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Photographic process workers	23,560	380	310	0.02	0.00	0.00	\$12.79	\$12.56	\$15.95
Photographic processing machine operators	49,930	220	100	.05	.00	.00	10.33	13.31	14.10
Semiconductor processors	41,390	(1)	(¹)	.00	(1)	(1)	16.70	(1)	(1)
Cementing and gluing machine	,								
operators and tenders	23,630	(1)	(1)	.00	(1)	(1)	12.89	(1)	(1)
Cleaning, washing, and metal pickling equipment operators and tenders	15,530	(1)	(1)	.00	(1)	(1)	12.20	(1)	(1)
Cooling and freezing equipment	13,330		()	.00		( )	12.20		( )
operators and tenders	10,100	(1)	(¹)	.01	(1)	(1)	12.42	13.12	(1)
Etchers and engravers	11,290	(1)	(1)	.00	(1)	(¹)	13.21	(1)	34.77
Molders, shapers, and casters, except									
metal and plastic	42,580	(1)	290	.04	(1)	.00	12.80	16.17	16.75
Paper goods machine setters,	114 220	120	(1)	11		(1)	15.66	1446	(1)
operators, and tendersHelpers—production workers	114,320 537,470	120 3,610	(¹) 1,700	.11 .53	.00	(¹) .01	15.66 10.61	14.46 10.33	(¹) 12.26
Production workers, all other	291,380	6,000	2,890	.33	.05	.01	13.72	9.85	17.22
Aircraft cargo handling supervisors	5,440	(1)	230	.01	(1)	.00	21.55	21.34	28.50
First–line supervisors/managers of helpers, laborers, and material									
movers, hand first–line supervisors/managers of transportation and material– moving machine and vehicle	174,310	2,040	4,240	.17	.02	.02	20.12	17.73	20.08
operatorsAirline pilots, copilots, and flight	189,100	2,580	30,580	.19	.02	.14	24.16	20.08	26.47
engineers	72,750	340	2,850	.00	.00	.00	(1)	(1)	(1)
Commercial pilots	25,250 3,060	980 60	1,030 1,660	.02 .00	.01 .00	.00 .01	67,570 18.67	52,800 17.03	56,180 22.30
technicians	13,960	3,640	3,800	.01	.03	.02	10.30	10.12	11.53
Bus drivers, transit and intercity	73,090	3,950	115,360	.07	.04	.54	13.40	11.45	17.55
Bus drivers, school	166,340	26,030	265,490	.16	.24	1.23	12.54	10.61	11.91
Priver/sales workers	397,090	1,580	250	.39	.01	.00	11.71	10.81	12.29
Truck drivers, heavy and tractor— trailer	1,651,430	2,430	32,990	1.63	.02	.15	17.42	15.84	16.04
ruck drivers, light or delivery services	917,570	12,550	19,130	.91	.12	.09	13.18	11.64	14.30
axi drivers and chauffeurs	128,130	19,720	8,110	.13	.18	.04	10.60	10.04	11.74
Notor vehicle operators, all other	53,630	2,170	16,320	.05	.02	.08	11.48	12.38	17.05
ocomotive engineersailroad brake, signal, and switch	35,260	30	1,580	.03	.00	.01	29.93	14.04	25.69
operators	22,200	(1)	(1)	.00	(1)	(1)	25.06	(1)	(1)
ailroad conductors and yardmasters	35,670	(1)	(1)	.00	(1)	(1)	28.33	(1)	(1
ubway and streetcar operators	(1)	(1)	6,180	(1)	(1)	.00	20.65	(1)	22.34
ail transportation workers, all other	5,630	(1)	(1)	.00	(1)	(1)	18.15	(1)	20.66
ailors and marine oilersaptains, mates, and pilots of water	28,360	250	3,380	.03	.00	.02	15.51	15.30	17.16
vessels	26,720	820	1,960	.00	.00	.00	27.43	24.12	27.8
Notorboat operators	1,830	80	560	.00	.00	.00	15.25	13.77	21.78
hip engineers	12,640	100	1,500	.01	.00	.01	28.70	23.14	27.31
ridge and lock tenders	670	50	2,980	.00	.00	.01	14.33	13.50	18.01
arking lot attendants	122,730	4,320	6,260	.12	.04	.03	8.77	9.26	10.04
service station attendants	93,340	110	2,690	.09	.00	.01	8.99	12.27	15.21
raffic technicians	(1)	(¹)	5,820	(1)	(1)	.00	17.57	(1)	18.77
ransportation inspectors	13,190	80	10,600	.01	.00	.05	23.18	25.29	30.86
ransportation workers, all other	37,740	320	4,390	.04	.00	.02	15.40	14.71	16.40
Conveyor operators and tenders	50,150	(1)	(¹)	.05	(1)	(¹)	13.43	17.93	(1
Crane and tower operators	44,630	100	1,280	.04	.00	.01	19.85	19.58	20.74

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Dredge operators	1,650	(1)	(1)	0.00	(1)	(1)	\$17.62	(1)	\$20.44
Excavating and loading machine									
and dragline operators	65,670	290	2,410	.06	.00	.01	17.12	\$21.26	15.86
Hoist and winch operators	2,670	(1)	(1)	.00	(1)	(1)	17.94	(¹)	20.37
ndustrial truck and tractor operators Cleaners of vehicles and equipment	620,160 329,580	2,340 (¹)	9,180 (¹)	.61 .33	.02 (¹)	.04 (¹)	13.89 9.55	13.87 11.56	18.63 (¹)
_aborers and freight, stock,									
and material movers, hand	2,296,910	31,760	66,790	2.27	.29	.31	11.04	10.62	11.62
Machine feeders and offbearers	148,740	(1)	(1)	.00	(1)	(1)	11.57	(1)	11.34
Packers and packagers, hand	826,770	6,860	1,130	.82	.06	.01	9.27	8.26	17.12
Gas compressor and gas pumping									
station operators	3,860	(1)	(1)	.00	(¹)	(1)	21.53	(1)	(1)
Pump operators, except wellhead									
pumpersRefuse and recyclable material	9,580	(1)	550	.00	(1)	.00	19.65	(1)	16.66
collectors	78,320	340	49,880	.08	.00	.23	14.86	11.82	14.73
Shuttle car operators	2,800	50	(¹)	.00	.00	(1)	18.98	16.24	(¹)
Tank car, truck, and ship loaders	15,440	(1)	(1)	.00	(1)	(1)	16.40	(1)	(1)
Material moving workers, all other	47,140	650	4,450	.05	.01	.02	15.89	13.77	15.71
BailiffsPostal service clerks	(¹) 120	(¹) (¹)	18,800 82,410	.00	(¹) (¹)	.00 .00	(¹) 7.50	(¹) (¹)	17.21 21.15
Postal service mail sorters, processors,									
and processing machine operators	80	(1)	203,900	.00	(1)	.00	16.66	(1)	19.74
Hunters and trappers	(1)	(1)	30	(1)	(1)	.00	(1)	(1)	15.24
Terrazzo workers and finishers	6,640	(1)	(1)	.00	(¹)	(1)	16.72	(¹)	(1)
Tapers	40,090	(1)	(1)	.00	(1)	(1)	20.48	(1)	(1)
Structural iron and steel workers	68,100	(1)	500	.00	(1)	.00	20.89	(1)	26.08
Helpers—roofers	21,140	(1)	(1)	.00	(1)	(1)	10.92	(1)	(1)
Septic tank servicers and sewer	17 200	(1)	4.060	00	(1)	00	15 10	(1)	17.26
pipe cleaners Segmental pavers	17,390 880	(¹) (¹)	4,960 (¹)	.00	(¹) (¹)	.00 (¹)	15.12 13.80	(¹) (¹)	17.26 (¹)
Service unit operators, oil, gas,	880		( )	.00		()	13.00	()	()
and mining	25,360	(1)	(1)	.00	(1)	(1)	17.37	(1)	(¹)
Continuous mining machine operators.	9,610	(1)	(¹)	.00	(1)	(¹)	19.38	(¹)	(¹)
Mining machine operators, all other	2,880	(1)	(1)	.00	(1)	(1)	18.49	(1)	(¹)
Roof bolters, mining	4,240	(1)	(1)	.00	(1)	(1)	20.29	(1)	(1)
Roustabouts, oil and gas	41,120	(1)	(1)	.00	(1)	(1)	12.93	(1)	(1)
Motorcycle mechanics	16,720	(1)	(1)	.00	(1)	(1)	15.37	(1)	23.09
Refractory materials repairers,						413			
except brickmasons	3,340	(1)	(¹)	.00	(1)	(¹)	19.61	(1)	(1)
Watch repairersFiberglass laminators and fabricators	3,100 32,520	(¹) (¹)	(¹) (¹)	.00	(¹) (¹)	(¹) (¹)	15.64 12.96	(¹) (¹)	(¹) (¹)
Shoe machine operators and tenders	4,210	(1)	(¹)	.00	(1)	(¹)	10.83	(¹)	(¹)
Model makers, wood	1,870	(1)	50	.00	(1)	.00	15.62	(¹)	23.70
Patternmakers, wood	2,240	(1)	40	.00	(1)	.00	16.03	(1)	25.51
Fire builders	23,240	(1)	(¹)	.00	(1)	(1)	18.36	(1)	(1)
Air traffic controllers	2,540	(1)	20,850	.00	(¹)	.00	32.55	(¹)	55.39
Locomotive firersRail yard engineers, dinkey operators,	530	(1)	(1)	.00	(1)	(1)	22.08	(1)	(¹)
and hostlers	5,710	(1)	100	.00	(1)	.00	19.15	(1)	24.17
Loading machine operators,						413			
underground mining	2,490	(1)	(¹)	.00	(1)	(¹)	19.35	(¹)	(1)
Wellhead pumpers	13,270	(¹)	(¹)	.00	(¹)	(¹)	17.67	(¹)	(¹)
LegislatorsPostmasters and mail superintendents.	(¹) (¹)	(¹) (¹)	62,150 26,670	(¹) (¹)	(¹) (¹)	.00 .00	(¹) (¹)	(¹) (¹)	32,780.00 26.76
Tax examiners, collectors, and revenue	(.)		20,070	()	()	.00	(')	(')	20.70
agents	(1)	(1)	75,980	(1)	(1)	.00	(1)	(1)	23.81
Administrative law judges, adjudicators, and hearing officers	(¹)	(1)	14,540	(1)	(1)	.00	(1)	(1)	37.36

Occupation	For-profit employ- ment	Not-for-profit employ- ment	Govern- ment employ- ment	Percentage of for- profit employ- ment	Percentage of not-for- profit employ- ment	Percent- age of govern- ment employ- ment	For-profit wage	Not-for- profit wage	Govern- ment wage
Judges, magistrate judges,									
and magistrates	(1)	(1)	26,320	(1)	(¹)	.00	(1)	(1)	\$45.92
Detectives and criminal investigators	(1)	(1)	100,890	(1)	(¹)	.00	(¹)	(1)	28.99
Fish and game wardens	(1)	(1)	7,560	(1)	(¹)	.00	(¹)	(1)	21.21
Postal service mail carriers	(1)	(1)	348,170	(1)	(¹)	.00	(¹)	(1)	21.03

<sup>&</sup>lt;sup>1</sup> Data not available.

Note: The teaching occupations, athletes, coaches, umpires, athletic train-

ers, legislators, flight attendants, and pilots show annual wages instead of hourly wages, because these occupations generally do not work full time year round.